



WELCOME TO OUR PRESENTATION:

**HOW TO STREAMLINE YOUR
FLEET MANAGEMENT PROCESSES**

PRESENTATION BEGINS AT 2:02 P.M. SHARP!

WELCOME TO OUR PRESENTATION



Today's Presenter:

Scott Farmerie

Inside Account Manager

sfarmerie@AgileFleet.com

Sales@AgileFleet.com

571-498-7555 x505

*We can help
you address
challenges
brought on by
the COVID-19
crisis –and
more!*

- Welcome
- Overview of Fleet Technologies
- Managing Drivers & Vehicles
- Motor Pool & Car Sharing
- Other Fleet Solutions
 - Maintenance
 - Fuel
 - GPS
 - Reporting & Analytics
- Fleet Savings
- Success Stories

AF FLEETCOMMANDER™

- **Core Product Engine**

- Drivers & Vehicle Management
- Hosting
- Analytics & Reports
- Dashboards
- Policy

- **Optional Modules**

- Motor Pool & Keys
- Maintenance
- Fuel
- Risk
- GPS





CHANCES ARE, WE HAVE HELPED SOMEONE LIKE YOU!



Government



Education



Utilities



Healthcare & Social Services





USING TECHNOLOGY TO MANAGE DRIVERS & OTHER USERS





MANAGING DRIVERS / USERS



AF FLEETCOMMANDER™

Drivers / Users





BENEFITS

- All of your driver and fleet staff information in one location, including:
 - Standard, demographic data (e.g. name, contact info)
 - Policy acceptance, certifications, training, etc.
 - Vehicle access permissions and/or restrictions
 - Default billing and charge-back info
- Eliminating or reducing paper
- Standardizing data across the enterprise for queries & reports
- Automatically communicating and enforcing fleet policy consistently
- Having accountability for use of vehicles
- Enabling self-service for fleet tasks by fleet drivers
- Easily communicating with affected drivers on fleet-related matters



MANAGING DRIVERS / USERS

| Username | Name | E-mail | Status | Access Groups | Out of state license? |
|-----------|-----------------|--------------------------|---------|----------------------------------|-----------------------|
| jadams | Adams, John | mwade@agilefleet.com | Enabled | Std safety training Golf cart | |
| sfarmerie | Farmerie, Scott | sfarmerie@agilefleet.com | Enabled | Std safety training | |

User Information

Name (last, first middle):

Salutation:


Username:

New Password:

Confirm Password:

Profile Expiration Date:

Actions: Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation



We'll import your driver information using data import templates



USER PROFILE

Profile | Permissions | Usage | HR | Dependents | Time

Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation

User Information

Name (last, first middle): Mills, Moyna

Salutation: [v]

Username: mmills

New Password: [masked]

Confirm Password: [masked]

Profile Expiration Date: 12/31/2018 [calendar icon]

Use FleetCommander's login services or remotely authenticate against your services.

Expiring accounts help ensure only authorized drivers remain active in FleetCommander



Upload Image



USERS – ACCESS GROUPS

| | | | | | |
|---------|-------------|-------|----|------------|------|
| Profile | Permissions | Usage | HR | Dependents | Time |
|---------|-------------|-------|----|------------|------|

[Back to Manage Users](#)
[Send Welcome Email](#)
[Undo Changes](#)
[Delete User](#)
[Save Changes](#)
[Make Reservation](#)

Access Information

Access Groups:

- Std safety training
- Golf cart
- 12-psgr van training
- CDL
- Emergency Svcs

[Select All](#) [Deselect All](#)

Usage Types:

- Daily Rental
- Maintenance
- External Rental
- Loaner - no charge
- Golf Cart
- Long term lease

[Select All](#) [Deselect All](#)

Other examples: Safety course, EMS, Hazmat, Off-Road, Handicap Accessible, Assigned vehicle, CDL, "Bad Drivers"



USERS - USAGE TYPES

Profile | Permissions | Usage | HR | Dependents | Time

Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation

Access Information

Access Groups:

- Std safety training
- Golf cart
- 12-psgr van training
- CDL
- Emergency Svcs

Select All | Deselect All

Usage Types:

- Daily Rental
- Maintenance
- External Rental
- Loaner - no charge
- Golf Cart
- Long term lease

Select All | Deselect All



USING TECHNOLOGY TO MANAGE VEHICLES



AF FLEETCOMMANDER™

Vehicles





BENEFITS

- All of your vehicle information in one location
- Standardization of data across the enterprise (variations at site-level)
- Establishing rules-of-use through system permissions
- Managing custody of vehicles through the life-cycle
- Having clear visibility of vehicle-related costs, e.g. maintenance and fuel
- Configuring telematics devices
- Collecting and storing odometer information
- Tracking vehicles as they enter and leave the fleet



ACCESSING VEHICLE PROFILES

FLEETCOMMANDER

MANAGE REPORTS TOOLS CONFIGURE

VEHICLES

It's easy to narrow your search for vehicle information of interest

Asset Name:

License #:

VIN:

*Asset Type:

*Owner User:

*Options:

- (No Options)
- Child Safety Seat
- GPS - Portable
- Roof Rack - Hard Shell

*Years:

- All Years
- 2017
- 2016
- 2015

*Sites:

- All Sites
- Chantilly
- Chambersburg
- Germantown

*Locations:

- All Locations
- Chantilly: Front Lot
- Chantilly: Maintenance
- Germantown: Maintenance Center

* = Save

| | Vehicle Name | License Number | Year | Color | Make | Model | Status | Site | Type | Engine number |
|--|--------------|----------------|------|--------|------------|----------------------|-----------|------------|----------------------|---------------|
| | 1001017 | DHE 1742 | 2007 | White | Ford | Ranger | Available | Chantilly | Pickup | |
| | 1091012 | Not tagged | 2011 | White | Cruise Car | 2-pax with cargo bed | Available | Germantown | 2-pax cart cargo bed | |
| | 1091014 | Not tagged | 2009 | Blue | Cruise Car | 4-pax | Available | Germantown | 4-pax cart | |
| | 11731711 | DHH 1907 | 2011 | White | Ford | Taurus | Available | Germantown | Midsize Sedan | |
| | 11731719 | DFE 8211 | 2014 | White | Ford | Taurus | Available | Chantilly | Midsize Sedan | |
| | 809016 | DHR 0102 | 2016 | Silver | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809317 | DHH 4550 | 2017 | White | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809539 | DFE 6380 | 2016 | Silver | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809570 | DHG 6351 | 2017 | Silver | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809583 | DHR 7634 | 2015 | Silver | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809630 | DFG 5193 | 2014 | White | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 809724 | DWG 5782 | 2013 | Silver | Chevy | Impala | Available | Chantilly | Midsize Sedan | |
| | 814507 | DFR 8216 | 2007 | Blue | Toyota | Sienna | Available | Germantown | Minivan | |



VEHICLE PROFILES

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

Back to Manage Vehicles | Dispatch | Delete | Undo Changes | Save Changes

Vehicle Information

Vehicle name:

Vehicle ID (VIN):

License number:

Description: (year color make model)

First Mileage: Mileage Threshold:

Last Mileage Source: Inspection Activity

Last Mileage: 365 Last Mileage Date: 05/31/2017 02:46 PM

New Last Mileage:

Last Parking Space:

Fuel: E | - - -

Last Inspection Status: Passed

Last Prep Status: (none)

Message from webpage

VIN Number does not validate. Are you sure you want to continue?

OK | Cancel



VEHICLES – ACCESS GROUPS

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

Back to Manage Vehicles | Dispatch | Delete | Undo Changes | Save Changes

Access Information

Status: Unavailable (vehicle cannot be assigned and is not available)

Access groups: Std safety training Golf cart 12-psgr van training CDL
 Emergency Svcs

Select All | Unselect All

Usage Types: Daily Rental Maintenance External Rental Loaner - no charge
 Golf Cart Long term lease

Select All | Unselect All

Site: Chantilly

Location: Front Lot

Type: Midsize Sedan

Options: GPS - Portable Roof Rack - Hard Shell Child Safety Seat

Clear Options

Maximum occupants: 4 (driver and passengers)

Other examples: Safety course, EMS, Hazmat, Off-Road, Handicap Accessible, Assigned vehicle, CDL, "Bad Drivers"



VEHICLES - USAGE TYPES

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

Back to Manage Vehicles | Dispatch | Delete | Undo Changes | Save Changes

Access Information

Status: Unavailable (vehicle cannot be assigned and is not available)

Access groups: Std safety training Golf cart 12-psgr van training CDL
 Emergency Svcs

Usage Types: Daily Rental Maintenance External Rental Loaner - no charge
 Golf Cart Long term lease

Site:

Location:

Type:

Options: GPS - Portable Roof Rack - Hard Shell Child Safety Seat

Maximum occupants: (driver and passengers)

MOTOR POOL



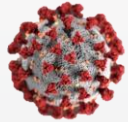
MOTOR POOL



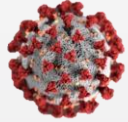
Motor Pool
Vehicle Sharing



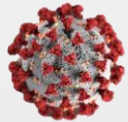
BENEFITS



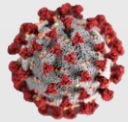
- Reduce idle vehicles / Right-size metrics



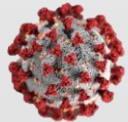
- Can be managed remotely, eliminate or limit in-person contact via self-service capability



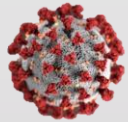
- 100% vehicle accountability for contact tracing, can schedule buffers between reservations, access keys via no-attendant required keybox



- Optimize the composition of the fleet (classes)



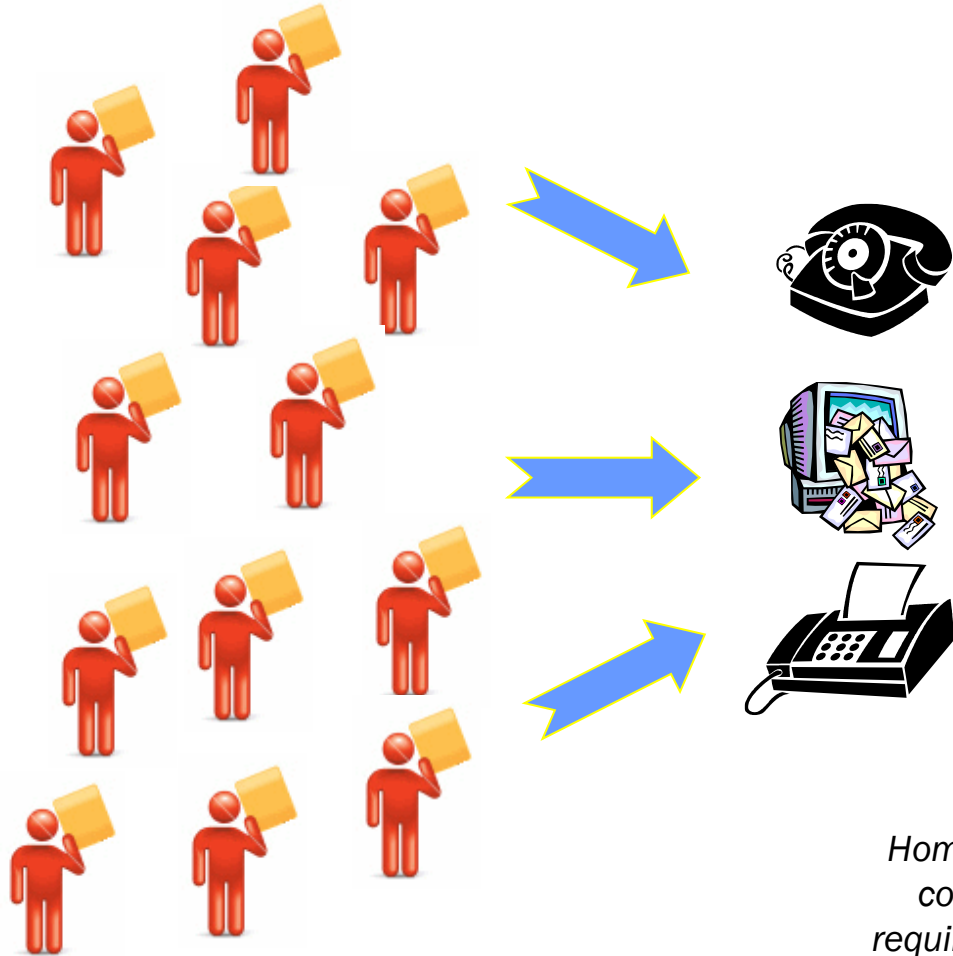
- Communicate and enforce fleet policies



- Improve service & efficiency, reduce costs



The “Old Way”



September 2012

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| | | | | | | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | | | | | | |

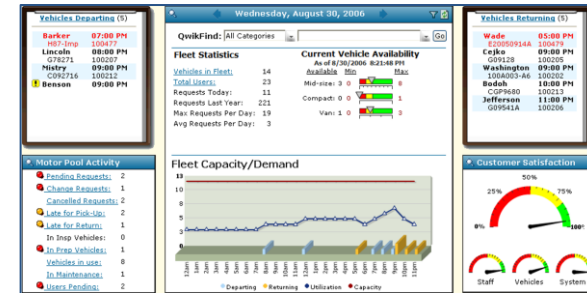
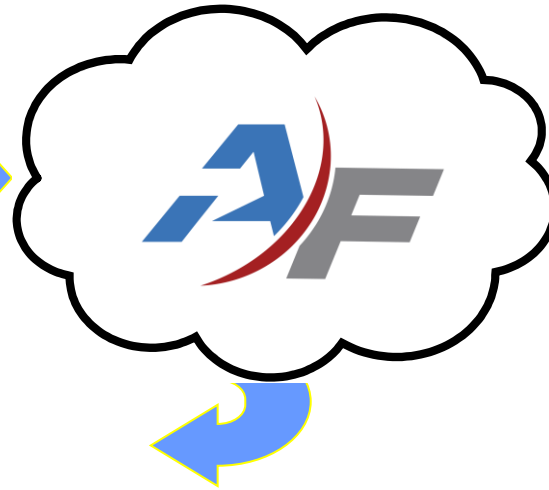
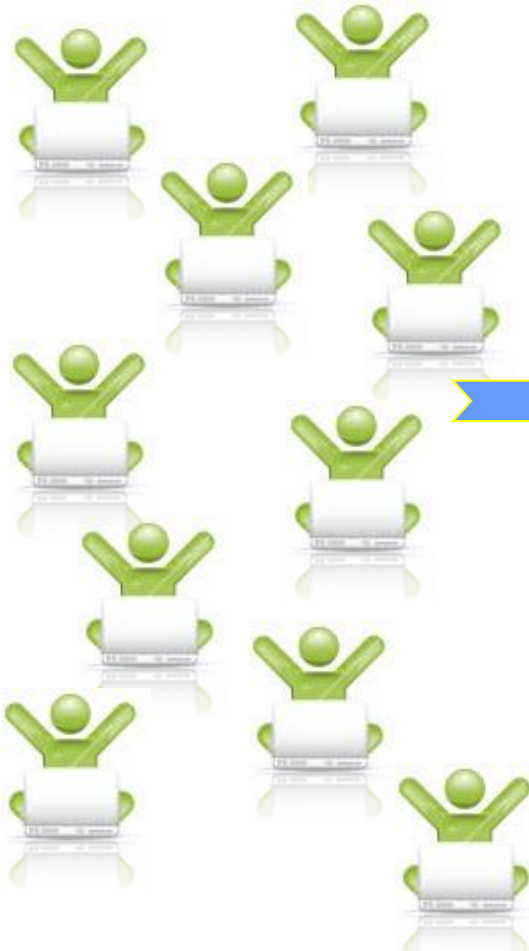


*Home-built, or disparate,
computer systems that
require updating or repair*





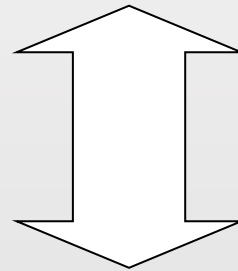
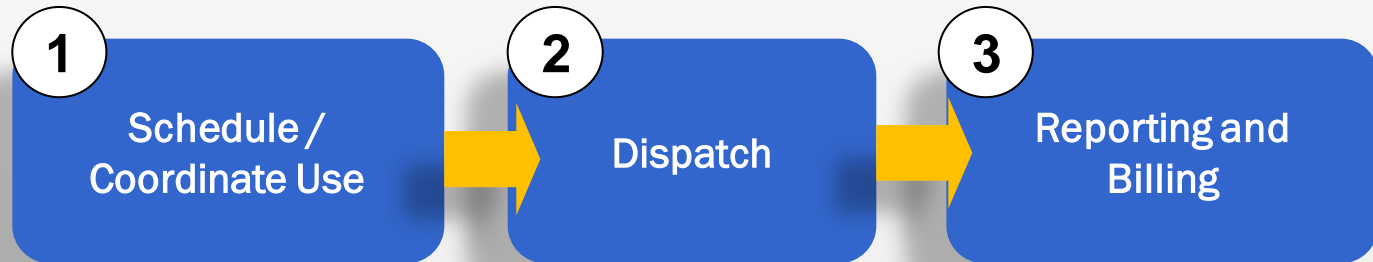
The “New Way”



Vendor-built, vendor-supported fleet management information system with regular hardware and software technology refreshes.



OVERVIEW



- Policy communication & enforcement • Maintenance
- Asset management • Driver management
- Risk management • Fuel • Parts • Integration





MOTOR POOL

AF **AGILE FLEET**[™]
FLEET MANAGEMENT SOLUTIONS



Reserving a vehicle is quick and easy!



MOTOR POOL DASHBOARD

Vehicle Use | FleetShare | Kiosk | Maintenance | Incidents | Shop Mgr | Technician

Vehicles Departing (22)

| | |
|-----------|----------|
| Attwat... | 01:00 PM |
| Adams | 01:00 PM |
| Washin... | 04:00 PM |
| Smith | 05:00 PM |
| Rowland | 05:30 PM |

Vehicles Departing

Friday, June 09, 2017

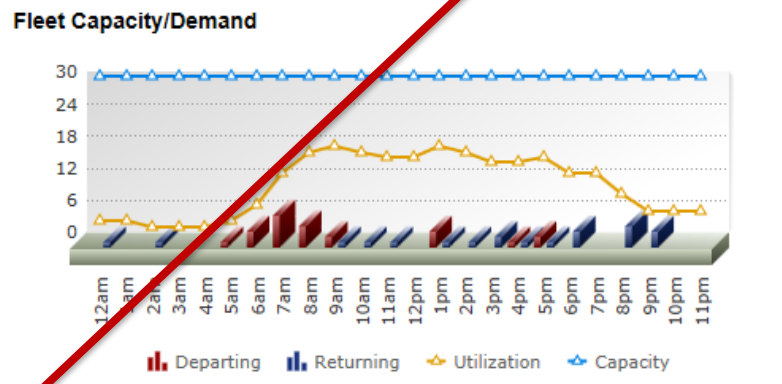
QwikFind: All Categories All Values Go

Fleet Statistics

| | |
|-----------------------|----|
| Vehicles in Fleet: | 45 |
| Total Users: | 33 |
| Requests Today: | 23 |
| Requests Last Year: | 62 |
| Max Requests Per Day: | 23 |
| Avg Requests Per Day: | 8 |

Current Vehicle Availability
As of 6/9/2017 12:07:59 PM

| Available | Min | Max |
|----------------|-----|-----|
| Minivan: | 5 | 5 |
| Midsize Sedan: | 2 | 22 |
| Cargo Van: | 2 | 2 |



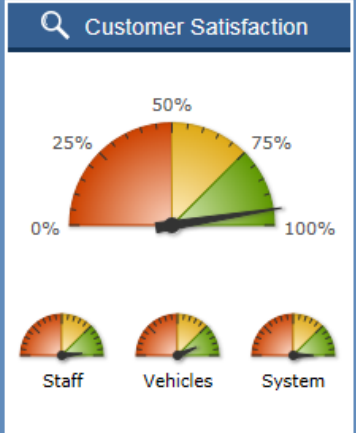
Vehicles Returning (21)

| | |
|-----------|----------|
| Goode | 09:00 AM |
| Robert | 01:00 PM |
| Gearhart | 02:00 PM |
| Maranan | 03:00 PM |
| Larry | 03:00 PM |
| Lincoln | 04:00 PM |
| Fitzpa... | 05:00 PM |
| Roeder | 06:00 PM |
| Rowland | 06:00 PM |
| Polk | 06:00 PM |
| Smith | 06:00 PM |
| Mills | 06:00 PM |
| Groff | 06:00 PM |
| Eaton | 06:00 PM |
| Attwat... | 06:00 PM |
| Adams | 06:00 PM |
| Smith | 09:00 PM |

Vehicles Returning

Motor Pool Activity

| | |
|--------------------------|----|
| Pending Requests: | 4 |
| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| Late for Return: | 1 |
| In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| Users Pending: | 3 |





MOTOR POOL DASHBOARD



- Vehicle Use
- FleetShare
- Kiosk
- Maintenance
- Incidents
- Shop Mgr
- Technician

Vehicles Departing (22)

| | |
|-----------|----------|
| Attwat... | 01:00 PM |
| Adams | 01:00 PM |
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| Smith | 05:00 PM |
| Rowland | 05:30 PM |

Friday, June 09, 2017

QwikFind: All Categories All Values Go

Fleet Statistics

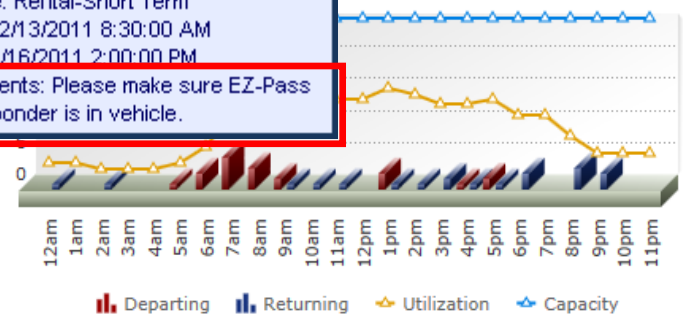
Current Vehicle Availability
As of 6/9/2017 12:07:59 PM

| Available | Min | Max |
|-----------|-----|-----|
| Van: | 5 | 5 |
| Size: | 2 | 22 |
| Van: | 2 | 2 |

Reservation Details

Name: 100A004-A6
 License: EPPC-PLUM W2233
 Year: 2002
 Make: Ford
 Model: E-350
 Color: Blue
 Driver: Smith, Edwin
 Driver Phone: (703) 968-7300
 Site: Germantown
 Usage: Rental-Short Term
 Start: 2/13/2011 8:30:00 AM
 End: 2/16/2011 2:00:00 PM

Comments: Please make sure EZ-Pass transponder is in vehicle.

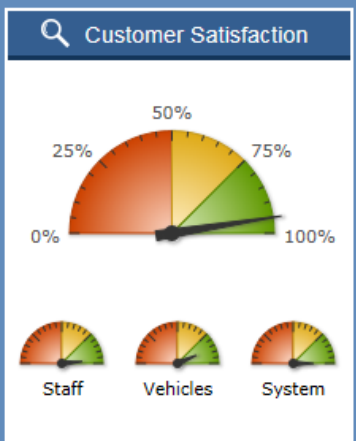


Vehicles Returning (21)

| | |
|-----------|----------|
| Goode | 09:00 AM |
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Motor Pool Activity

- Pending Requests: 4
- Change Requests: 0
- Cancelled Requests: 1
- Late for Pick-up: 0
- Late for Return: 1
- In Insp Vehicles: 3
- Prep Vehicles: 0
- Vehicles in Use: 20
- Vehicles in Maintenance: 0
- Users Pending: 3





MOTOR POOL DASHBOARD

- Vehicle Use
- FleetShare
- Kiosk
- Maintenance
- Incidents
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Vehicles Departing (22)

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Friday, June 09, 2017

QwikFind: All Categories All Values Go

| Fleet Statistics | | Current Vehicle Availability As of 6/9/2017 12:07:59 PM | | | |
|-----------------------|----|--|------------|------------|----|
| Vehicles in Fleet: | 45 | Available | Min | Max | |
| Total Users: | 33 | Minivan: | 5 | 0 | 5 |
| Requests Today: | 23 | Midsize Sedan: | 2 | 0 | 22 |
| Requests Last Year: | 62 | Cargo Van: | 2 | 0 | 2 |
| Max Requests Per Day: | 23 | | | | |
| Avg Requests Per Day: | | | | | |

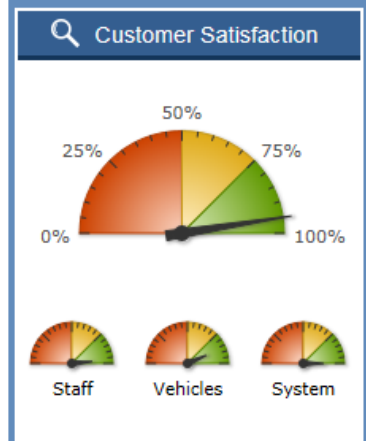
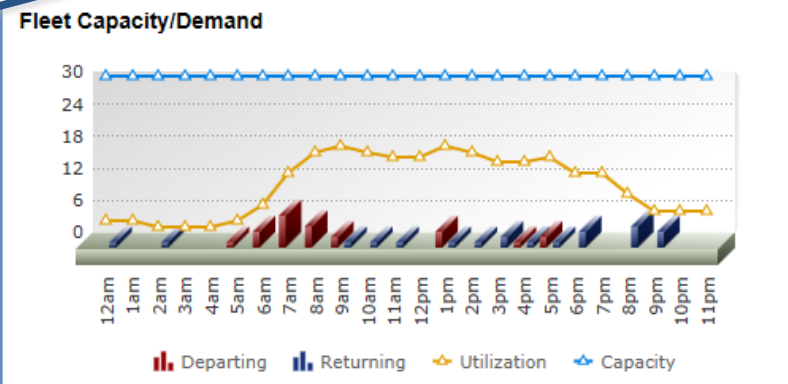
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Vehicles used & available

Motor Pool Activity

| | |
|--|----|
| ● Pending Requests: | 4 |
| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| ● Late for Return: | 1 |
| ● In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| ● Users Pending: | 3 |





MOTOR POOL DASHBOARD

- Vehicle Use
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- Kiosk
- Maintenance
- Incidents
- Shop Mgr
- Technician

Vehicles Departing (22)

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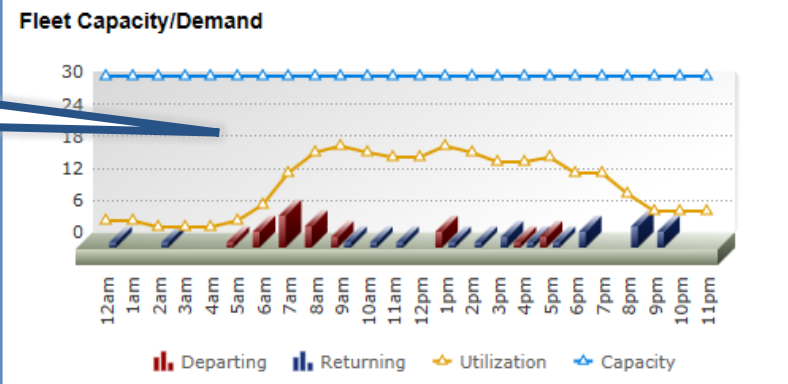
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As of 6/9/2017 12:07:59 PM

| Available | Min | Max |
|----------------|-----|-----|
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| Cargo Van: | 2 | 2 |

Vehicles Returning (21)

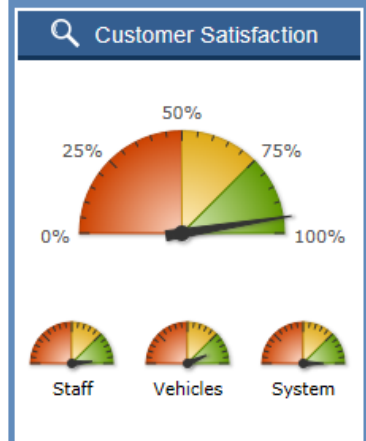
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| Eaton | 08:00 PM |
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| Adams | 09:00 PM |
| Smith | 09:00 PM |

Hour by hour utilization



Motor Pool Activity

| | |
|--------------------------|----|
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| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| Late for Return: | 1 |
| In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| Users Pending: | 3 |





MOTOR POOL DASHBOARD

Vehicle Use | FleetShare | Kiosk | Maintenance | Incidents | Shop Mgr | Technician

Vehicles Departing (22)

| | |
|-----------|----------|
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| Max Requests Per Day: | 23 |
| Avg Requests Per Day: | 8 |

Current Vehicle Availability

As of 6/9/2017 12:07:59 PM

| | |
|------------------|----|
| Available | |
| Minivan: | 4 |
| Midsize Sedan: | 12 |
| Cargo Van: | 9 |

Fleet Capacity/Demand

Legend: Departing (Red), Returning (Blue), Utilization (Yellow), Capacity (Blue)

Vehicles Returning (21)

| | |
|-----------|----------|
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| Larry | 03:00 PM |
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Motor Pool Activity

| | |
|--------------------------|----|
| Pending Requests: | 4 |
| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| Late for Return: | 1 |
| In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| Users Pending: | 3 |

Customer Satisfaction

Staff: 50% | Vehicles: 75% | System: 100%



MOTOR POOL DASHBOARD

Vehicle Use | FleetShare | Kiosk | Maintenance | Incidents | Shop Mgr | Technician

Vehicles Departing (22)

| | |
|-----------|----------|
| Attwat... | 01:00 PM |
| Adams | 01:00 PM |
| Washin... | 04:00 PM |
| Smith | 05:00 PM |
| Rowland | 05:30 PM |

Friday, June 09, 2017

QwikFind: All Categories All Values Go

Fleet Statistics

| | |
|-----------------------|----|
| Vehicles in Fleet: | 45 |
| Total Users: | 33 |
| Requests Today: | 23 |
| Requests Last Year: | 62 |
| Max Requests Per Day: | 23 |
| Avg Requests Per Day: | 8 |

Current Vehicle Availability

As of 6/9/2017 12:07:59 PM

| Available | Min | Max |
|----------------|-----|-----|
| Minivan: | 5 | 5 |
| Midsize Sedan: | 2 | 22 |
| Cargo Van: | 2 | 2 |

Fleet Capacity/Demand

Vehicles Returning (21)

| | |
|-----------|----------|
| Goode | 09:00 AM |
| Robert | 01:00 PM |
| Gearhart | 02:00 PM |
| Maranan | 03:00 PM |
| Larry | 03:00 PM |
| Lincoln | 04:00 PM |
| Fitzpa... | 05:00 PM |
| Roeder | 06:00 PM |
| Rowland | 06:00 PM |
| Polk | 06:00 PM |
| Smith | 08:00 PM |
| Mills | 08:00 PM |
| Groff | 08:00 PM |
| Eaton | 08:00 PM |
| Attwat... | 09:00 PM |
| Adams | 09:00 PM |
| Smith | 09:00 PM |

Motor Pool Activity

- Pending Requests: 4
- Change Requests: 0
- Cancelled Requests: 1
- Late for Pick-up: 0
- Late for Return: 1
- In Insp Vehicles: 3
- Prep Vehicles: 0
- Vehicles in Use: 20
- Vehicles in Maintenance: 0
- Users Pending: 3

Customer Satisfaction

50%

25% 75% 100%

0%

Staff

Vehicles

System

3 vehicles in Inspection queue

3 new users pending



MOTOR POOL DASHBOARD

- Vehicle Use
- FleetShare
- Kiosk
- Maintenance
- Incidents
- Shop Mgr
- Technician

Vehicles Departing (22)

| | |
|-----------|----------|
| Attwat... | 01:00 PM |
| Adams | 01:00 PM |
| Washin... | 04:00 PM |
| Smith | 05:00 PM |
| Rowland | 05:30 PM |

Motor Pool Activity

| | |
|--|----|
| ● Pending Requests: | 4 |
| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| ● Late for Return: | 1 |
| ● In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| ● Users Pending: | 3 |

Friday, June 09, 2017

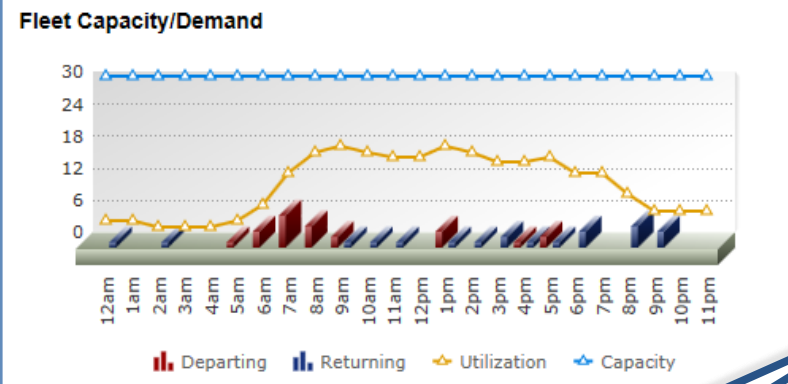
QwikFind: All Categories All Values Go

Fleet Statistics

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| Vehicles in Fleet: | 45 |
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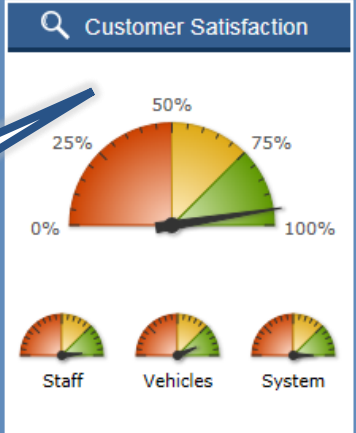
Current Vehicle Availability
As of 6/9/2017 12:07:59 PM

| Available | Min | Max |
|------------------|-----|-----|
| Minivan: 5 | 0 | 5 |
| Midsize Sedan: 2 | 0 | 22 |
| Cargo Van: 2 | 0 | 2 |



Vehicles Returning (21)

| | |
|-----------|----------|
| Goode | 09:00 AM |
| Robert | 01:00 PM |
| Gearhart | 02:00 PM |
| Maranan | 03:00 PM |
| Larry | 03:00 PM |
| Lincoln | 04:00 PM |
| Fitzpa... | 05:00 PM |
| Roeder | 06:00 PM |
| Rowland | 06:00 PM |
| Polk | 06:00 PM |
| Smith | 08:00 PM |
| Mills | 08:00 PM |
| Groff | 08:00 PM |
| Eaton | 08:00 PM |
| Attwat... | 09:00 PM |
| Adams | 09:00 PM |
| Smith | 09:00 PM |



Excellent customer satisfaction ratings



ASSIGNING VEHICLES

Vehicle Use | FleetShare | Kiosk | Maintenance | Incidents | Shop Mgr | Technician

Friday, June 09, 2017

Vehicles Departing (22) | Vehicles Returning (21)

Motor Pool Activity

| | |
|--------------------------|----|
| Pending Requests: | 4 |
| Change Requests: | 0 |
| Cancelled Requests: | 1 |
| Late for Pick-up: | 0 |
| Late for Return: | 1 |
| In Insp Vehicles: | 3 |
| Prep Vehicles: | 0 |
| Vehicles in Use: | 20 |
| Vehicles in Maintenance: | 0 |
| Users Pending: | 0 |

Fleet Statistics

Vehicles in Fleet: []
Total Users: []
Requests Today: []
Requests Last Year: []
Max Requests Per []
Avg Requests Per []

Fleet Capacity

Customer Satisfaction

Staff | Vehicles | System



RESERVATIONS - ASSIGNMENT

*Pick-up Between: *and
 *Return Between: *and
 *Driver Username:
 *Driver Last Name:
 *Requestor Username:
 *Requestor Last Name:
 *Department:

*Asset Name:
 *Asset Type:
 2-pax cart cargo bed
 4-pax cart
 Cargo Van
 *Status:
 Approved
 Cancelled
 Change Request

*Usage Type:
 Daily Rental
 Maintenance
 External Rental
 *Site:
 Chambersburg
 Germantown

* = Saved as a default

Clear Defaults Save Defaults Remove Filters Filter

Req # or Conf #: View

*Records Per Page: 75

4 Reservations match the current criteria.

Page 1 of 1

| Status | Information | Req/Conf # | Requestor Information | Driver Information | Vehicle Information |
|---------|--|------------------------------|---|--|--|
| Pending | 06/05/2017 08:00 AM 06/06/2017 06:00 PM | R000036 Request ID | Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com | Username: iwade Wade, Ian 408-213-9555 esmith@agilefleet.com | Vehicle: 809317 (Chevy) Site: Chantilly Location: Front Lot Type: Midsize Sedan |
| Pending | 06/05/2017 08:00 AM 06/06/2017 06:00 PM | R000038 Request ID | Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com | Username: iwade Wade, Ian 408-213-9555 esmith@agilefleet.com | Requested Site: Chantilly Requested Location: (blank) Requested Type: Midsize Sedan |
| Pending | 06/04/2017 6:18:43 pm (Daily Rental) Duration: 1 hour 30 minutes | R000045 Request ID | Username: dsmith Smith, Deborah 703-555-1212 esmith@agilefleet.com | Username: dsmith Smith, Deborah 703-555-1212 esmith@agilefleet.com | Requested Site: Chantilly Requested Location: (blank) Requested Type: Midsize Sedan |
| Pending | 06/05/2017 9:29:19 pm (Daily Rental) Pick-up: 06/06/2017 08:00 AM Return: 06/06/2017 06:00 PM Duration: 10 hours | R000069 Request ID | Username: progovoy Rogovoy, Phelps 408-213-9555 progovoy@agilefleet.com | Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com | Requested Site: Chantilly Requested Location: (blank) Requested Type: Any |

Page 1 of 1



KEY MANAGEMENT



KEY MANAGEMENT

Key Management





BENEFITS

- **24 x 7 secure, easy-to-use dispatch**
- **No staff required**
- **Accountability – all keys are tracked**
- **Optimizes use of vehicles... you'll need fewer vehicles**
- **Last-minute requests via “Grab-n-Go”**
- **Configurable user interfaces**
- **Integration with card readers to make the process even faster**



KEY MANAGEMENT



Our standard dispatching dashboard is a great help at staffed locations!



Automated, self-service kiosks secure keys and provide 24 x 7 unattended access





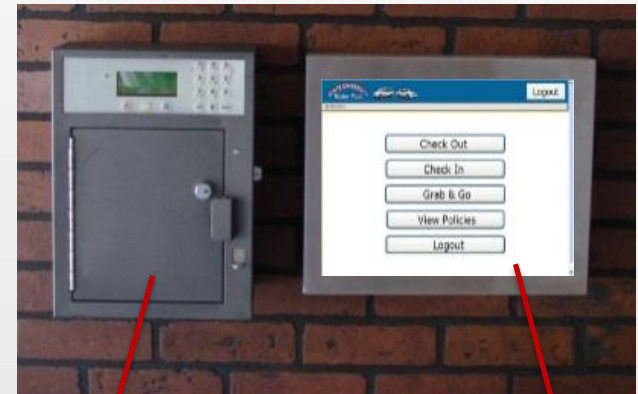
How it Works:

1. Make & Approve Reservation



- Driver-initiated reservations
- Administrator-initiated reservations
- Last minute, Grab-n-Go reservations

2. Pickup & Return Keys



Key Box

Kiosk



KEY MANAGEMENT

Many form factors available – secure, indoors and out!





KEY MANAGEMENT

Monroe | Fleet and Transportation

Complete the form below and click "Check In" to complete this reservation.

Reservation Information

Confirmation Number: 100048 Driver: Smith, Edwin (esmith)
Schedule: 06/05/2017 10:54 AM - 06/06/2017 10:00 AM
Current Time: 06/05/2017 11:02 AM

Vehicle Information

Vehicle Name: 809016 License Number: **DHR 0102** Mileage Out: 1023
Parking Space: **A5** Fuel In: E| ○ - ○ - ○ - ○ - ● | F Mileage In: **1079**
Description: 2016, Silver, Chevy, Impala
Vehicle Condition: (blank)

Additional Information

Comments:

[Home](#) [Check In](#)

MAINTENANCE

Maintenance





BENEFITS

- Monitor, organize, and manage maintenance activities
- Track maintenance and operating costs
- Track technician direct and indirect time
- Improve efficiency
- Reduce asset downtime
- Extend useful life of assets



MAINTENANCE



Core components of the maintenance function:

Maintenance Dashboard

- Overview by Date: 4
- Created in the Last 30 Days: 109
- Top 5 PM Tasks: Balance Tires (22%), Oil Change (22%), Rotate Tires (17%), Alignment (11%), Change AC FL (11%)
- Work Order Status: Created, Closed, Open, Expected to Close

Maintenance Dashboard

Work Order Management

Vehicle: #R201 | Maintenance History

Task: W0015 | Estimated Completion: 06/20/2017

Priority: Low | Status: Open

Technician: James K. Pank

Parts List: Oil, Filter, Wiper Blade, etc.

Work Order Management

Manager Dashboard

Task Queue: Showing All 7 Records

| Work Order # | Provider Name | Asset Name | Task | Technician | Start Time | Estimated Completion |
|--------------|-----------------------|------------|---------------|------------|---------------------|----------------------|
| W0014 | Cottman Transmissions | KR2444 | Alignment | | | |
| W0015 | Hartsville Brakes | KR2361 | Balance Tires | | 6/5/2017 6:00:00 PM | |
| W0016 | Hartsville Brakes | KR2361 | Rotate Tires | | 6/5/2017 6:00:00 PM | |

Technician Dashboard

My Current Tasks:

| Start Time | Work Order # | Provider | Asset Name | Task | Priority | Date Created | Estimated Completion |
|------------|--------------|-----------------|------------|----------------|----------|--------------|----------------------|
| 06/12/2017 | W0021 | Germtown Garage | KR4151 | Replace Brakes | Medium | 06/06/2017 | 06/06/2017 |
| 06/12/2017 | W0022 | Germtown Garage | KR4307 | Engine Repair | High | 06/06/2017 | 06/12/2017 |

Shop Manager & Technician Dashboards

Parts Management

Part Number: [Input]

System: All Systems

Assembly: All Assemblies

Component: All Components

| Name (Description) | Part Number | Min. Qty. | Max. Qty. | Qty. On Hand | Qty. Committed | Qty. Available |
|---------------------------------------|-------------|-----------|-----------|--------------|----------------|----------------|
| Brake pads - front (Front brake pads) | 8882 | 6 | 10 | 7 | 1 | 6 |
| Brake pads - rear (Rear brake pads) | 8883 | 6 | 10 | 11 | 1 | 10 |
| Oil - quart (1 qt of oil) | 4365 | 40 | 100 | 67 | 6 | 62 |
| Oil Filter (ACDelco PF46E) | 1343 | 10 | 20 | 16 | 0 | 16 |
| Wiper Blade - 20 inch | 9987 | 10 | 20 | 15 | 0 | 15 |
| Wiper Blade - 22 inch | 9988 | 10 | 20 | 12 | 0 | 12 |
| Wiper Blade - 24 inch | 9989 | 10 | 20 | 12 | 0 | 12 |

Parts Management

Maintenance Cost Summary by Cost Type

Primary Phone: 800-555-1212
 Secondary Phone: 800-555-1313
 Fax: 800-555-2323

State University
 5422 Amberwood Lane
 Springfield, OH 43041

| Vehicle Name | Description | Parts | Labor | Other | Shop Supplies | Adjustments | Applicable Taxes | Total Costs | Months in Fleet | Odometer |
|----------------|-------------------------------|-------------------|-----------------|-----------------|----------------|---------------|------------------|-------------------|-----------------|----------|
| Avalon 007 | 2003 Blue Green Toyota Avalon | \$1,016.35 | \$597.90 | \$481.11 | \$11.98 | \$3.49 | \$18.34 | \$2,129.17 | 40 | 9,982 |
| E20-Accord | 2005 Blue Honda Accord | \$85.00 | \$0.00 | \$7.50 | \$0.00 | \$0.00 | \$0.00 | \$92.50 | 66 | 14,780 |
| Totals: | | \$1,101.35 | \$597.90 | \$488.61 | \$11.98 | \$3.49 | \$18.34 | \$2,221.67 | | |

Reports & Interfaces



MAIN DASHBOARD

Vehicle Use | FleetShare | Kiosk | **Maintenance** | Incidents | Shop Mgr | Technician

← Tuesday, June 06, 2017 →

Maintenance Activity

Tasks Near Due/Overdue:

| | |
|---------------------|---|
| Overdue by Date | 1 |
| Overdue in Miles | 1 |
| Due This Week | 0 |
| Due Next Week | 1 |
| Due Week after Next | 0 |

Recent Work Orders

Tasks Near Due/Overdue:

| | |
|----------------------|-----|
| Created Today | 4 |
| Closed Today | 4 |
| Created Last 30 Days | 110 |
| Closed Last 30 Days | 108 |

Maintenance Stats

| Top Tasks | Avg. |
|------------------|----------------|
| Batteries | 22% \$130.00 |
| Oil Change | 22% \$45.00 |
| Brake Pads | 17% \$65.83 |
| Wash/Wax | 11% \$206.29 |
| Wash/Wax | 11% \$114.65 |
| Wash/Wax | 50% \$435.33 |
| Wash/Wax | 17% \$3,107.00 |
| Transmission ... | 17% \$2,131.00 |
| Engine Repair | 17% \$1,835.00 |

Work Orders by Priority

| | |
|----------------------|---|
| Customer is Waiting: | 0 |
| High: | 2 |
| Medium: | 1 |
| Low: | 2 |

Top 100 Overdue Work Orders

| Work Order | Asset Name | Days Open | Estimated Completion |
|------------|------------|-----------|----------------------|
| W00028 | 1091012 | 0 | 06/02/2017 |
| W00015 | KR2361 | 1 | 06/05/2017 |

Estimated Completion (Today)

| Work Order | Asset Name | Days Open | Estimated Completion |
|------------|------------|-----------|----------------------|
| W00023 | KW4556 | 0 | 06/06/2017 |

Top 100 Tasks without Assigned Work Orders

| View/Add/ Send Email | Asset Name | Task Name | Last Perf Miles |
|----------------------|------------|-------------------------|-----------------|
| (0) KR2387 | | Oil Change | 10,51 |
| (0) KR2444 | | Oil Change | 5,40 |
| (0) KR2361 | | State Emissions Insp... | |

Maintenance Tasks

● PM Tasks ● RM Tasks

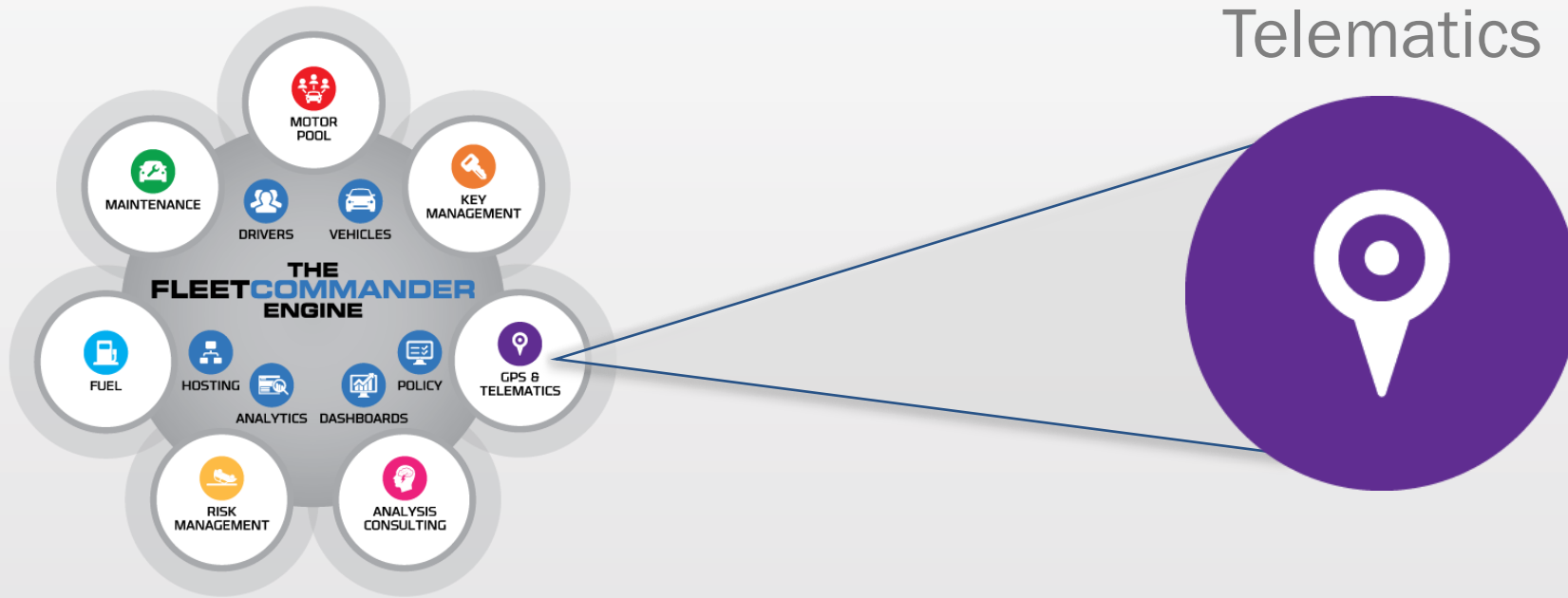
Work Order Status

See Maintenance activity

See work orders

GPS & TELEMATICS

GPS & Telematics





BENEFITS

- Provides odometer and trip information directly in to FleetCommander without introducing human error
- Ability to view location of vehicle at any time
- Ability to see breadcrumb detail of where the vehicle went
- Automated alerts if driver enters or leaves defined areas
- Track driver behavior including excessive speeding, acceleration, and idle time
- Gives granular visibility into the use of the vehicle

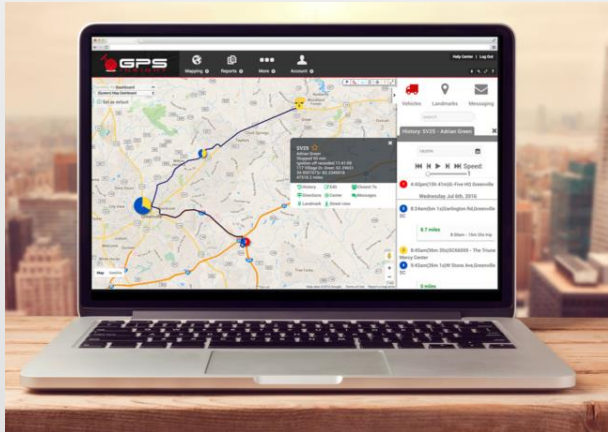


GPS & TELEMATICS



Real-time integration provides the required trip data

Odometer data is shared within 18 seconds of turning the ignition off



Motor Pool Administration Home Logout

Complete the form below and click "Check In" to complete this reservation.

Reservation Information
 Confirmation Number: 100468 Driver: Maranan, Joy (jmaranan)
 Schedule: 11/08/2016 11:38 AM - 11/08/2016 05:00 PM
 Current Time: 11/08/2016 11:40 AM

Vehicle Information
 License Number: **BCG9477**

Mileage Out: 25908
 Mileage In: **26049**

Purpose of Trip: None selected
 Driver at least 18 years old?: None selected

Home Check In

FUEL

FUEL



Fuel



BENEFITS

- Associate fuel transaction records with vehicle
- Track fuel expenses
- Run reports on fuel data
- Congregate different fuel vendor transactions into one repository
- Facilitate valuable calculations such as cost/mile for each vehicle



FUEL

↓

IMPORT ▶ **FUEL TRANSACTION FILE**

Please select the fuel system for import:

FuelMaster (AIM 2) ▼

Select a fuel file to import, or enter data manually below:

Do not import mileage values from the fuel file



Organize ▾ New folder

| Name | Date modified | Type | Size |
|-------------------|---------------------|---------------|-------|
| Daily300.20191124 | 11/25/2019 10:52 AM | 20160914 File | 37 KB |
| Daily300.20191125 | 11/25/2019 10:53 AM | 20160915 File | 43 KB |
| Daily300.20191126 | 11/25/2019 11:01 AM | 20160916 File | 75 KB |

File name: All Files (*.*)



FUEL

FUEL

- Profile
- Spec
- Maintenance
- Service
- Mileage
- Usage
- Images (0)
- Disposal
- Fuel**
- Telematics
- FAST/CARS

[Back to Manage Vehicles](#)

Vehicle Information

Vehicle: **830II, 2V4RW3D12AR198302, 30456H**
(name, vin, license)

Description: **(2011 Red Ford Explorer)**
(year color make model)

[Add A New Fuel Entry](#)

Show records per page [Refresh](#)

Page 1 of 1

| | Transaction Date | Odom | Quantity | Unit Price | Total | Transaction Total | Fuel Vendor | Product |
|--|-----------------------|-------|----------|------------|---------|-------------------|----------------|----------|
| | 10/5/2016 8:06:44 AM | 55010 | 20.90 | \$2.08 | \$43.47 | (n/a) | | Unleaded |
| | 10/4/2016 8:30:04 AM | 55007 | 25.00 | \$2.08 | \$52.00 | (n/a) | | Unleaded |
| | 10/3/2016 11:13:04 AM | 55006 | 22.90 | \$2.08 | \$47.63 | (n/a) | | Unleaded |
| | 10/2/2016 11:46:15 AM | 55004 | 11.70 | \$2.08 | \$24.34 | (n/a) | | Unleaded |
| | 10/1/2016 8:43:40 AM | 55002 | 3.40 | \$2.08 | \$7.07 | (n/a) | | Unleaded |
| | 9/30/2016 12:00:00 PM | | 8.00 | \$2.14 | \$17.12 | (n/a) | | |
| | 9/28/2016 9:00:00 PM | | 7.00 | \$2.25 | \$15.75 | (n/a) | | |
| | 9/28/2016 | | 6.00 | \$2.50 | \$15.00 | (n/a) | | |
| | 9/27/2016 2:00:00 AM | | 5.00 | \$2.00 | \$10.00 | (n/a) | WENTAW BP | |
| | 9/26/2016 | | 6.00 | \$2.25 | \$13.50 | (n/a) | | |
| | 9/23/2016 | | 2.00 | \$2.00 | \$4.00 | (n/a) | | |
| | 9/22/2016 2:00:00 PM | | 14.00 | \$2.00 | \$28.00 | (n/a) | VIKING FOOD | FU |
| | 10/1/2014 9:59:00 AM | 10001 | 15.00 | \$3.36 | \$50.35 | \$50.35 | UNBRANDED | MI |
| | 10/28/2013 | 10000 | 12.00 | \$2.60 | \$31.20 | (n/a) | Minit Mart #83 | FU |

Page 1 of 1

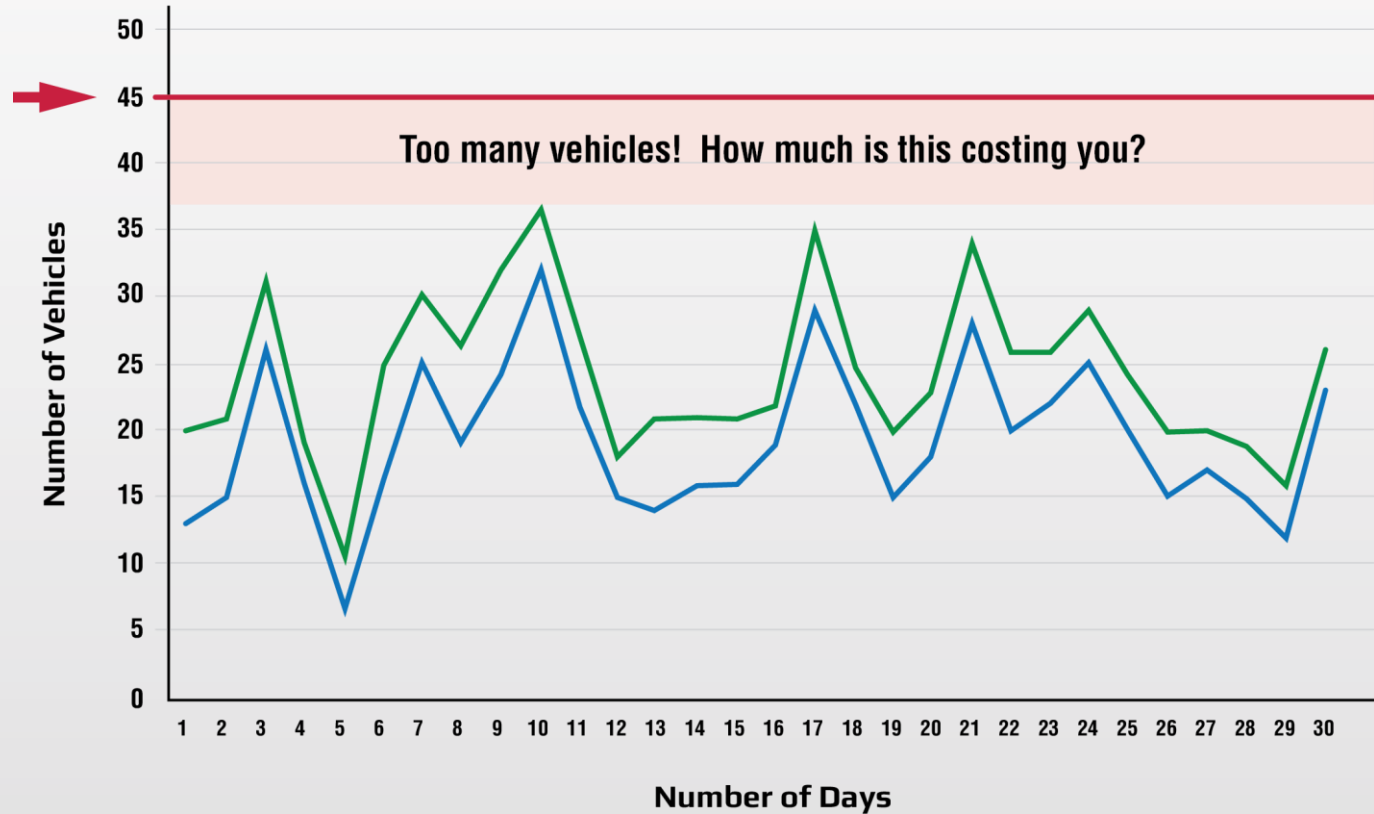


REPORTS & ANALYTICS



No duplicate data entry is required to easily view fleet utilization. Identify unneeded vehicles and right-size your fleet.

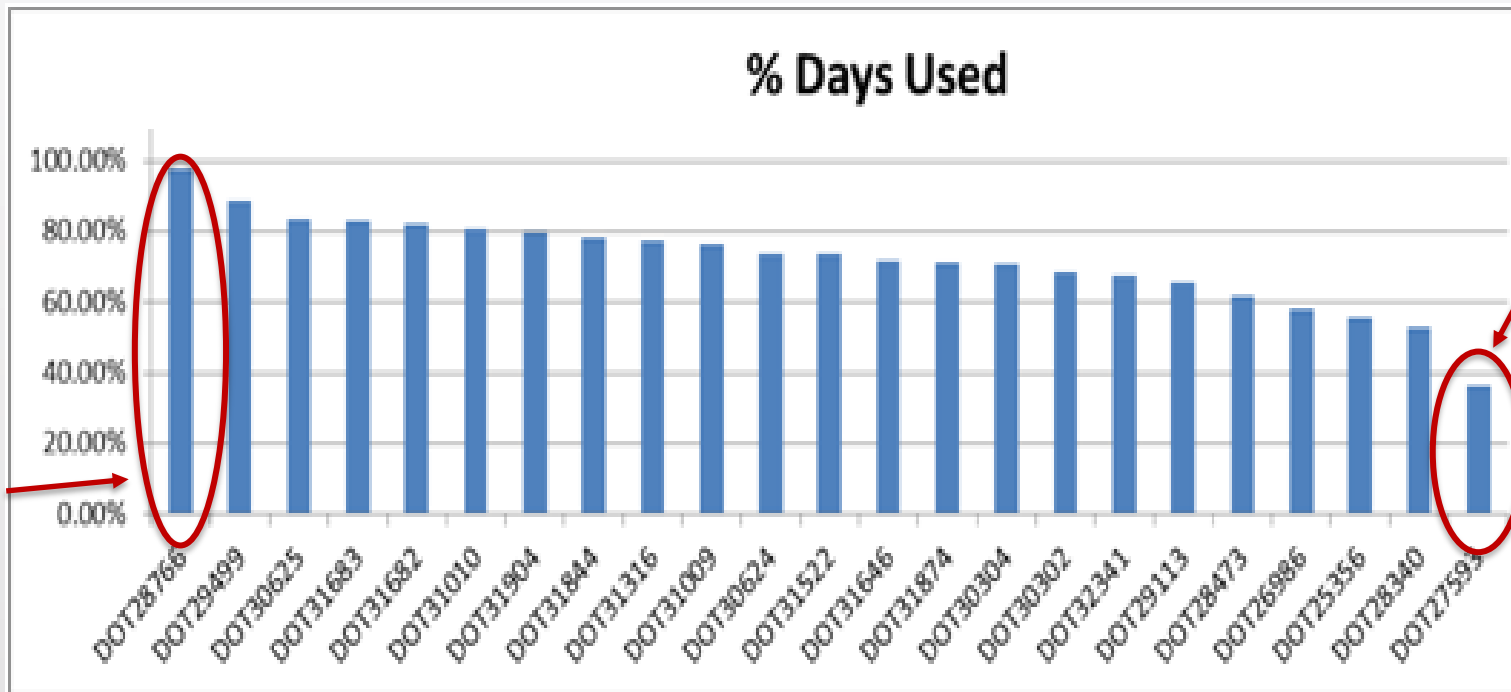
Vehicle Demand Vs. Capacity



Data is automatically collected during the self-service motor pool. 60+ reports & dashboards help present the data in an easy-to-understand format.

| AF FLEETCOMMANDER | | | | | | | | | | Mr. Edwin Smith Log Out |
|-----------------------------|---------|-------|-----------|---|-----|-----|-----|-----|---------|---|
| MANAGE | REPORTS | TOOLS | CONFIGURE | Home :: Help :: About | | | | | | |
| Utilization by Asset Report | | | | | | | | | | |
| Day of Month | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | | |
| | T | W | R | F | S | S | M | T | Average | |
| Hybrid | 100 | 100 | 100 | 67 | 67 | 67 | 100 | 100 | 87.5 | |
| Subcompact | 64 | 50 | 36 | 43 | 43 | 43 | 57 | 64 | 50 | |
| Midsize/Standard | 67 | 68 | 64 | 64 | 57 | 55 | 67 | 68 | 63.73 | |
| 7 person Mini Van | 59 | 59 | 59 | 54 | 51 | 51 | 49 | 51 | 53.96 | |
| 8 Person Pass Van | 22 | 28 | 39 | 39 | 33 | 28 | 22 | 22 | 29.17 | |
| 12 Person Pass Van | 30 | 40 | 10 | 70 | 60 | 10 | 20 | 30 | 33.75 | |
| Pickup Truck | 63 | 63 | 63 | 63 | 63 | 63 | 67 | 67 | 63.54 | |
| SUV | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | |
| Average | 59 | 59 | 56 | 58 | 54 | 50 | 56 | 58 | 56.22 | |

See utilization by specific vehicle.



This vehicle is used nearly 100% of the time!

This vehicle is used less than 40% of the time!

60+ customizable fleet reports

***Dozens of
standard
reports can
be
customized
to meet the
needs of
your
organization.***

Fleet Usage & Vehicle Status Reports

Fleet Summary & Vehicle Usage Reports
Motor Pool & Asset Utilization Reports
Aging By Miles & Time Reports

Asset & Risk Reports

Asset Summary & Detail Reports
Accident Summary Report
Accident Detail Report

Risk & Accident Management Reports

Incident Summary & Details Reports
Loss Run Report

Maintenance, Parts & Fuel Reports

Maintenance Costs, Tasks & Schedules
Work Order Billing & Parts Reports
Fuel Summary & Details Reports
Mileage-Fuel Cost Report

User Reports

User & Driver Reports
Department Summary Report
Human Resources Report

Reservation Reports

Reservations & Usage Reports
Billing Reports
Missing Mileage Report
Late Return & Cancellation Reports

Where can you save?

(e.g passenger vehicle)

- Lease or depreciation costs
- Maintenance
- Parking space
- Insurance
- Tags, registration & related costs
- Administrative time
- Generating reports
- Responding to audits

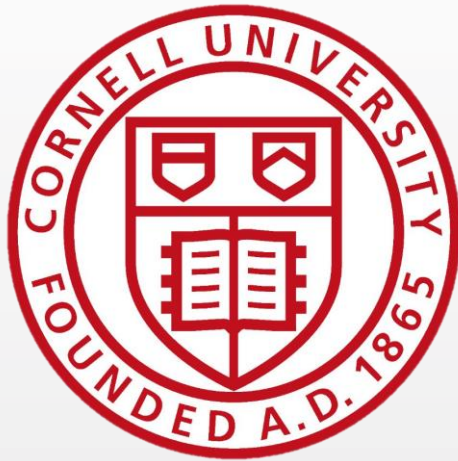
Over 5 years, this client* saves more than \$500K and ROI of 330%!

| Source of Savings | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
|---|-----------------|------------------|------------------|------------------|------------------|
| Savings from Assigned Vehicles: | \$81,675 | \$91,575 | \$124,575 | \$108,075 | \$102,300 |
| Savings from Shared Vehicles: | \$22,275 | \$24,975 | \$33,975 | \$29,475 | \$27,900 |
| Savings from Labor: | \$6,365 | \$13,437 | \$20,509 | \$21,923 | \$21,923 |
| Total Annual Savings: | \$110,315 | \$129,987 | \$179,059 | \$159,473 | \$152,123 |
| Cumulative Total Savings: | \$110,315 | \$240,302 | \$419,360 | \$578,834 | \$730,957 |
| Cumulative Estimated Fleet System Cost: | \$55,823 | \$81,574 | \$109,128 | \$138,611 | \$170,158 |
| Total Net Savings: | \$54,492 | \$158,728 | \$310,232 | \$440,223 | \$560,799 |
| | | | | | |
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| Total Net Savings: | \$54,492 | \$158,728 | \$310,232 | \$440,223 | \$560,799 |
| Cumulative Estimated Fleet System Cost: | \$55,823 | \$81,574 | \$109,128 | \$138,611 | \$170,158 |
| Return On Investment | 98% | 195% | 284% | 318% | 330% |

**Based on actual customer.*



CASE STUDIES



- 3,500 users
- 2 motor pool locations
- Eliminated paper processes
- Reduced from 220 vehicles to ~150
- Saves \$250K/year



- 2,000 users
- 400+ requests for vehicles/day
- Eliminated 8% of fleet
- Saved \$800k over 5 yrs
- Cut personal vehicle expenses by 50%
- Now has data to make decisions



- Manages 30 sites from one central location
- 6,000+ users, 110 vehicle requests/day
- Eliminated 30% of assigned vehicles
- Made composition changes based on usage data
- Cut personal vehicle expenses significantly



ABOUT OUR COMPANY

 **AGILE FLEET™**
CORE VALUES

Strong Partnerships

Building and maintaining strong partnerships is the foundation of our success.

Initiative

We take responsibility for our roles.
We're proactive and we think outside the box.

Approachability

We are friendly, unpretentious, and welcoming.

Integrity

We are trustworthy, fair, and ethical, and we expect the same from our colleagues, clients, and partners.

Flexibility

We are Agile. We happily adapt to changing priorities and conditions to achieve success.



THE AGILE FLEET WAY



DISCOVERY

Learn about your fleet, challenges, goals, and culture

- Open discussion
- Review of fleet challenges, reports and audits, mandates, timelines, constraints, decision-making process, etc.
- Demo of solution

1 - 2 Weeks



FITNESS

Mutual determination that we are a good "fit" for each other

- Identify functional and technical needs
- Check our references
- Analyze ROI
- Share Core Values
- Meet our president

2 - 4 Weeks



PARTNERSHIP

Work together to formalize the relationship

- Comprehensive Investment Summary
- 5-year fixed-fee budget
- IT/security review, as needed
- Select procurement vehicle (e.g., direct purchase, GSA, Sourcewell, etc.)

1 - 2 Weeks



MOBILIZATION

Get it done - It's easy!

- Kick-off meeting
- System setup
- Software in 3-10 weeks
- Hardware in +4 weeks
- Training
- Go-live
- Continue to refine business practices

6 - 14 Weeks



SUCCESS

Succeeding Together

- Industry-leading client support
- Open dialog
- Quantifiable results
- On-going education: webinars, user group, sharing



1 - 20+ Years



Today's Presenter:
Scott Farmerie
571-498-7555 x 505
sfarmerie@AgileFleet.com or
Sales@AgileFleet.com



Agile Fleet President
Ed Smith
571-498-7555 x 501
esmith@AgileFleet.com

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