



How to Streamline Your Fleet Management Processes

Presentation begins at 2:02 p.m. sharp!



Welcome to Our Presentation

Today's Presenter:
Scott Farmerie
Inside Account Manager
sfarmerie@AgileFleet.com
Sales@AgileFleet.com
571-498-7555 x505



Today's agenda

- Welcome
- Overview of Fleet Technologies
- Managing Drivers & Vehicles
- Motor Pool & Car Sharing
- Other Fleet Solutions
 - Maintenance
 - Fuel
 - GPS
 - Reporting & Analytics
- Fleet Savings
- Success Stories

Fleet Technologies



- Core Product Engine
 - Drivers & Vehicle Management
 - Hosting
 - Analytics & Reports
 - Dashboards
 - Policy
- Optional Modules
 - Motor Pool & Keys
 - Maintenance
 - Fuel
 - Risk
 - GPS



Chances are, we have helped someone like you!



Government



Education



Utilities



Healthcare & Social Services



01.

Using Technology to Manage Drivers & Other Users

Managing Drivers / Users



Drivers / Users



Managing Driver / Users

- All your driver and fleet staff information combined in one location, including:
 - Standard, demographic data (e.g., name, contact info)
 - Policy acceptance, certifications, training, etc.
 - Vehicle access permissions and/or restrictions
 - Default billing and charge-back info
- Eliminating or reducing paper
- Standardizing data across the enterprise for queries & reports
- Automatically communicating and enforcing fleet policy consistently
- Having accountability for use of vehicles
- Enabling self-service for fleet tasks by fleet drivers
- Easily communicating with affected drivers on fleet-related matters

Managing Driver / Users

	Username	Name	E-mail	Status	Access Groups	Out of state license?
	jadams	Adams, John	mwade@agilefleet.com	Enabled	Std safety training Golf cart	
	sfarmerie	Farmerie, Scott	sfarmerie@agilefleet.com	Enabled	Std safety training	
	dfitzpatrick	Fitzpatrick, Dan	dfitzpatrick@agilefleet.com			
	agearthart	Gearhart, Alexis	agearthart@agilefleet.com			
	bgoode	Goode, Johnny B	bgoode@Agilefleet.com			
	pgroff	Groff, Phillip	matt@mpwade.net			
	bjohnson	Johnson, Billy Bob	bjohnson@agilefleet.com			
	rlarry	Larry, Robert				
	pens66	Lemieux, Mario	sfarmerie@agilefleet.com			
	jmaranan	Maranan, Jay	jmaranan@agilefleet.com			
	bozbilgin	Ozbilgin, Bulent	bozbilgin@agilefleet.com			
	eroeder	Roeder, Edmund	eroeder@agilefleet.com			
	progovoy	Rogovoy, Phelps	progovoy@agilefleet.com			
	esmith	Smith, Edwin	esmith@agilefleet.com			
	jsmith	Smith, Josh	jsmith@agilefleet.com			
	defaulttechnician	Trahern, John	technician@agilefleet.com			
	iwade	Wade, Ian	esmith@agilefleet.com			
	mwade	Wade, Matthew	mwade@agilefleet.com			

Profile
Permissions
Usage
HR
Dependents
Time

Back to Manage Users
Send Welcome Email
Undo Changes
Delete User
Save Changes
Make Reservation

User Information

Name (last, first middle): ,


Salutation:

Username:

New Password:

Confirm Password:

Profile Expiration Date:



[Upload Image](#)

We'll import your driver information using data import templates

User Profile

Profile | Permissions | Usage | HR | Dependents | Time

Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation

User Information

Name (last, first middle): Mills, Moyna

Salutation: [v]

Username: mmills


New Password: [masked]

Confirm Password: [masked]

Profile Expiration Date: 12/31/2018 [calendar icon]

Use FleetCommander's login services or remotely authenticate against your services.

Expiring accounts help ensure only authorized drivers remain active in FleetCommander



Upload Image

Users – Access Groups

Profile | Permissions | Usage | HR | Dependents | Time

Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation

Access Information

Access Groups:

- Std safety training
- Golf cart
- 12-psgr van training
- CDL
- Emergency Svcs

Select All | Deselect All

Usage Types:

- Daily Rental
- Maintenance
- External Rental
- Loaner - no charge
- Golf Cart
- Long term lease

Select All | Deselect All

Other examples: Safety course, EMS, Hazmat, Off-Road, Handicap Accessible, Assigned vehicle, CDL, “Bad Drivers”

Users – Usage Types

Profile | Permissions | Usage | HR | Dependents | Time

Back to Manage Users | Send Welcome Email | Undo Changes | Delete User | Save Changes | Make Reservation

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Usage Types:

- Daily Rental
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- Loaner - no charge
- Golf Cart
- Long term lease

Select All | Deselect All

02.

Using Technology to Manage Vehicles

Managing Your Vehicles

Vehicles



Managing Your Vehicles

BENEFITS

- All your vehicle information in one location
- Standardization of data across the enterprise (variations at site-level)
- Establishing rules-of-use through system permissions
- Managing custody of vehicles through the life-cycle
- Having clear visibility of vehicle-related costs, e.g., maintenance and fuel
- Configuring telematics devices
- Collecting and storing odometer information
- Tracking vehicles as they enter and leave the fleet

Accessing Vehicle Profiles

FLEETCOMMANDER

MANAGE REPORTS TOOLS CONFIGURE

VEHICLES

It's easy to narrow your search for vehicle information of interest

*Options: (No Options), Child Safety Seat, GPS - Portable, Roof Rack - Hard Shell

*Sites: All Sites, Chantilly, Chambersburg, Germantown

*Years: All Years, 2017, 2016, 2015

*Locations: All Locations, Chantilly: Front Lot, Chantilly: Maintenance, Germantown: Maintenance Center

	Vehicle Name	License Number	Year	Color	Make	Model	Status	Site	Type	Engine number
	1001017	DHE 1742	2007	White	Ford	Ranger	Available	Chantilly	Pickup	
	1091012	Not tagged	2011	White	Cruise Car	2-pax with cargo bed	Available	Germantown	2-pax cart cargo bed	
	1091014	Not tagged	2009	Blue	Cruise Car	4-pax	Available	Germantown	4-pax cart	
	11731711	DHH 1907	2011	White	Ford	Taurus	Available	Germantown	Midsize Sedan	
	11731719	DFF 8211	2014	White	Ford	Taurus	Available	Chantilly	Midsize Sedan	
	809016	DHR 0102	2016	Silver	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809317	DHH 4550	2017	White	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809539	DFF 6380	2016	Silver	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809570	DHG 6351	2017	Silver	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809583	DHR 7634	2015	Silver	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809630	DFG 5193	2014	White	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	809724	DWG 5782	2013	Silver	Chevy	Impala	Available	Chantilly	Midsize Sedan	
	814507	DFR 8216	2007	Blue	Toyota	Sienna	Available	Germantown	Minivan	

Page 1 of 1

Vehicle Profiles

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

Back to Manage Vehicles | Dispatch | Delete | Undo Changes | Save Changes

Vehicle Information

Vehicle name:

Vehicle ID (VIN):

License number:

Description: (year color make model)

First Mileage: Mileage Threshold:

Last Mileage Source: Inspection Activity

Last Mileage: Last Mileage Date:

New Last Mileage:

Last Parking Space:

Fuel: E | - -

Last Inspection Status:

Last Prep Status:

Message from webpage

VIN Number does not validate. Are you sure you want to continue?

OK Cancel

Vehicle – Access Groups

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

Back to Manage Vehicles | Dispatch | Delete | Undo Changes | Save Changes

Access Information

Status: Unavailable (vehicle cannot be assigned and is not available)

Access groups: Std safety training Golf cart 12-psgr van training CDL
 Emergency Svcs

Select All | Unselect All

Usage Types: Daily Rental Maintenance External Rental Loaner - no charge
 Golf Cart Long term lease

Select All | Unselect All

Site: Chantilly

Location: Front Lot

Type: Midsize Sedan

Options: GPS - Portable Roof Rack - Hard Shell Child Safety Seat

Clear Options

Maximum occupants: 4 (driver and passengers)

Other examples: Safety course, EMS, Hazmat, Off-Road, Handicap Accessible, Assigned vehicle, CDL, "Bad Drivers"

Vehicle – Usage Types

Profile | Spec | Maintenance | Service | Mileage | Usage | Images (0) | Fuel | Telematics

[Back to Manage Vehicles](#) [Dispatch](#) [Delete](#) [Undo Changes](#) [Save Changes](#)

Access Information

Status: Unavailable (vehicle cannot be assigned and is not available)

Access groups: Std safety training Golf cart 12-psgr van training CDL
 Emergency Svcs

[Select All](#) [Unselect All](#)

Usage Types: Daily Rental Maintenance External Rental Loaner - no charge
 Golf Cart Long term lease

[Select All](#) [Unselect All](#)

Site:

Location:

Type:

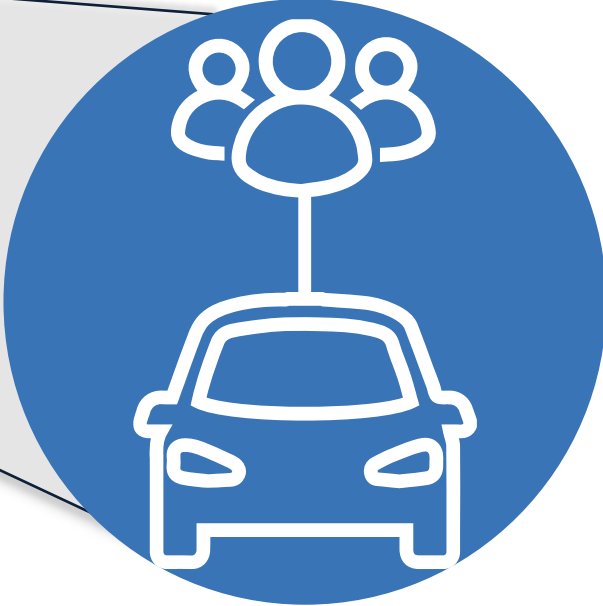
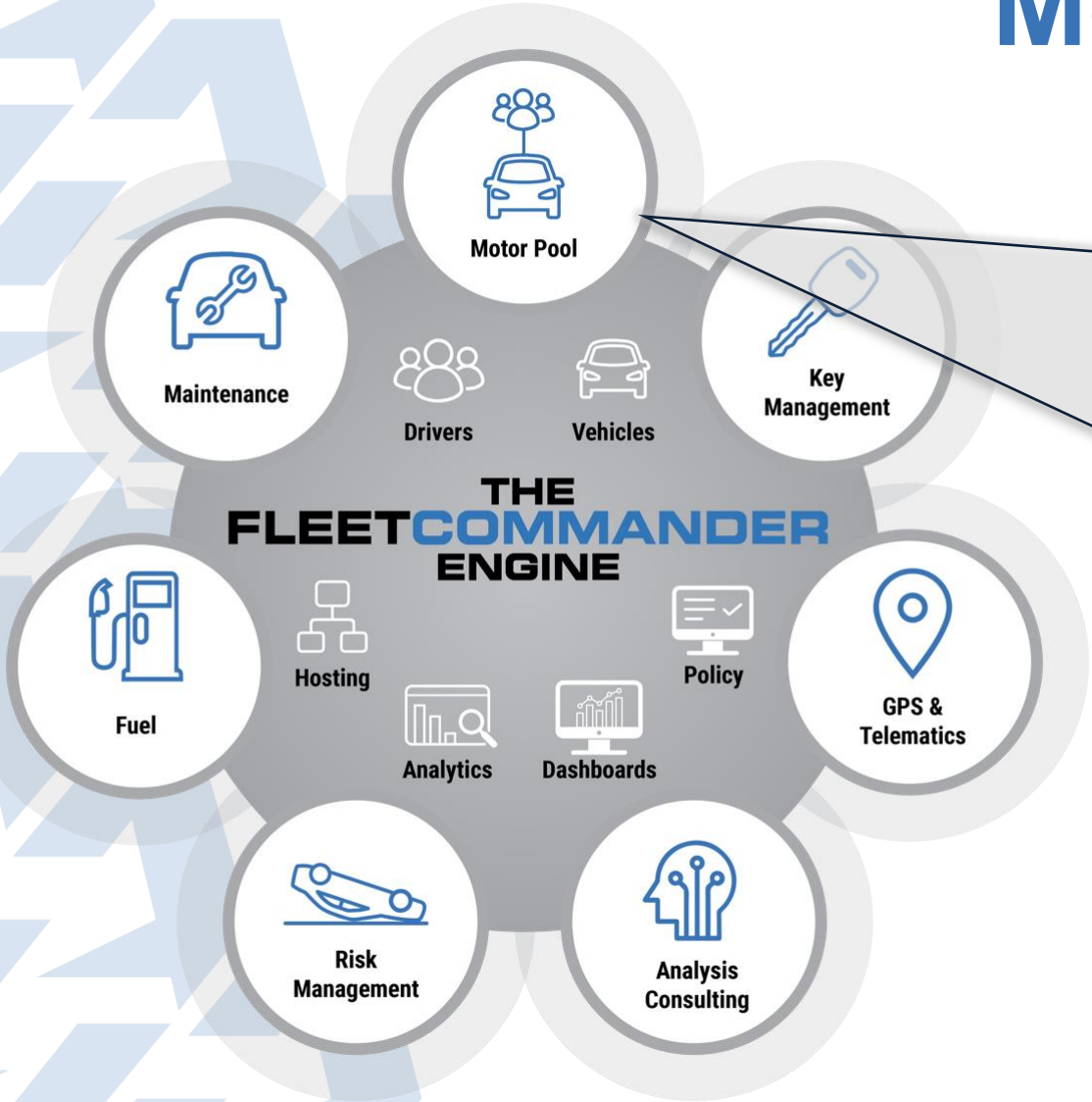
Options: GPS - Portable Roof Rack - Hard Shell Child Safety Seat
[Clear Options](#)

Maximum occupants: (driver and passengers)

03. Motor Pool

Motor Pool

Motor Pool Vehicle Sharing



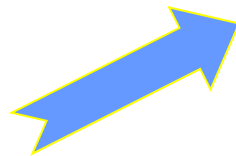
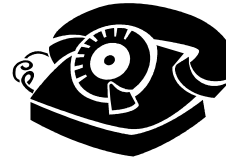
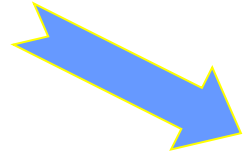
Motor Pool

BENEFITS

- Reduce idle vehicles / Right-size metrics
- Can be managed remotely, eliminate or limit in-person contact via self-service capability
- 100% vehicle accountability for contact tracing, can schedule buffers between reservations, access keys via no-attendant required keybox
- Optimize the composition of the fleet (classes)
- Communicate and enforce fleet policies
- Improve service & efficiency, reduce costs

Motor Pool

The "Old Way"



September 2012

Su	Mo	Tu	We	Th	Fr	Sa
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

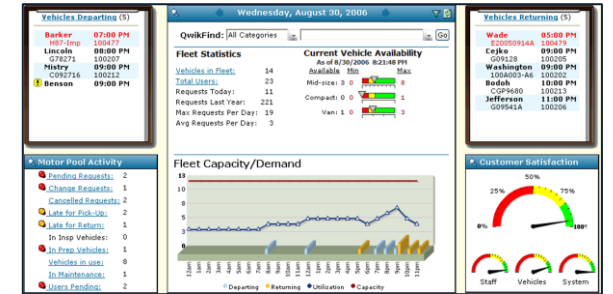
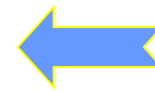
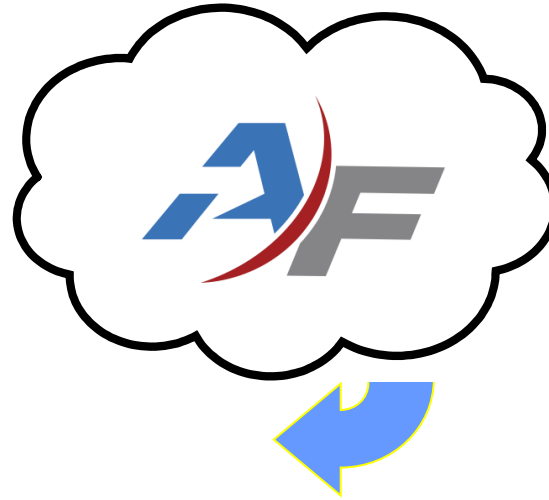


Home-built, or disparate, computer systems that require updating or repair



The “New Way”

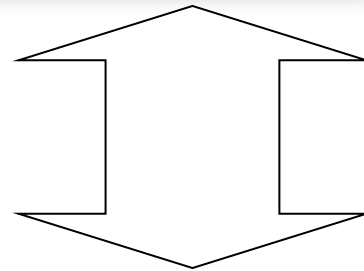
Motor Pool



**Vendor-built, vendor-supported
fleet management information system
with regular hardware and software technology
refreshes.**

Motor Pool

OVERVIEW



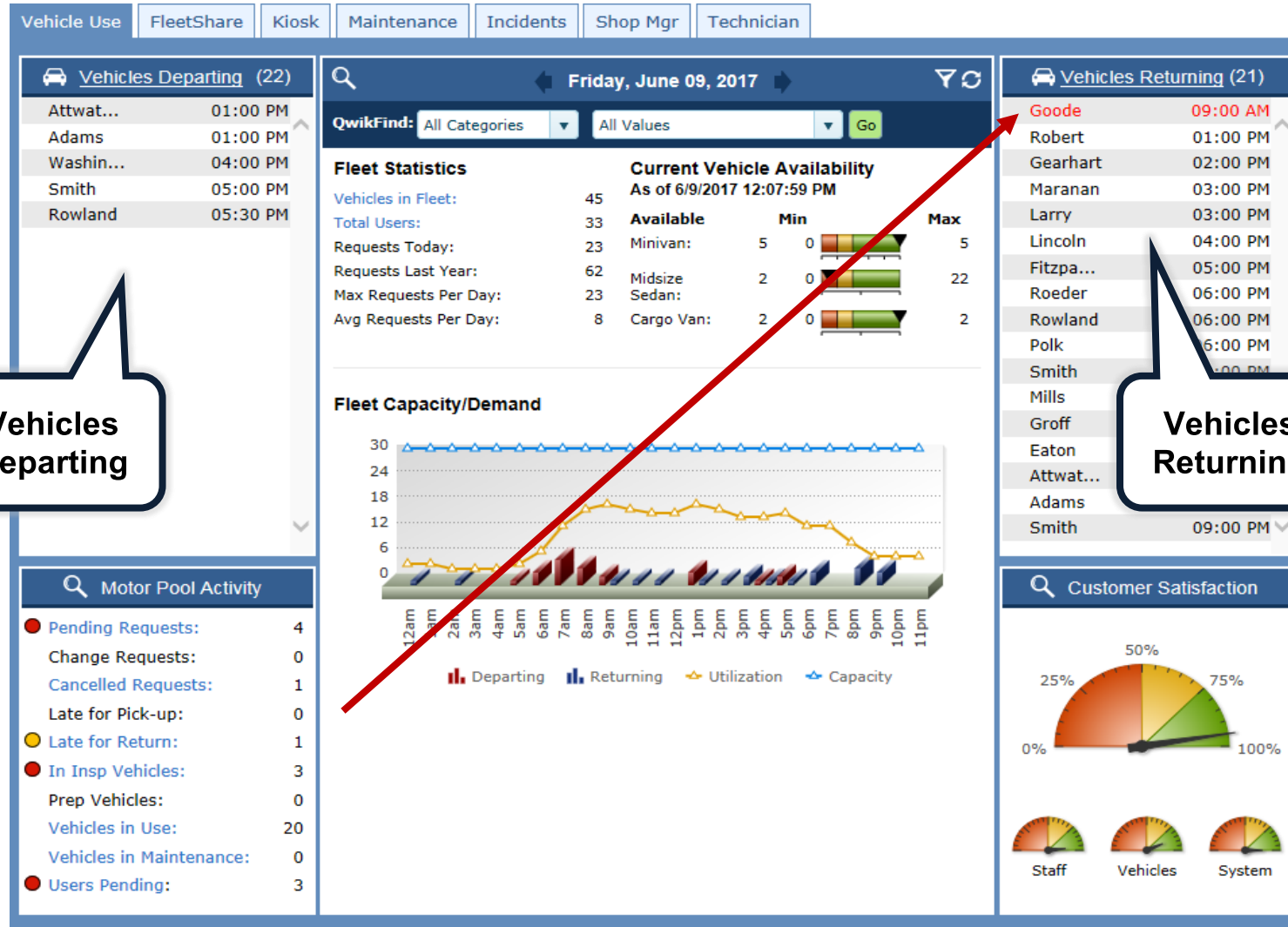
Policy communication & enforcement • Maintenance
Asset management • Driver management
Risk management • Fuel • Parts • Integration

Motor Pool



**Reserving a vehicle
is quick and easy!**

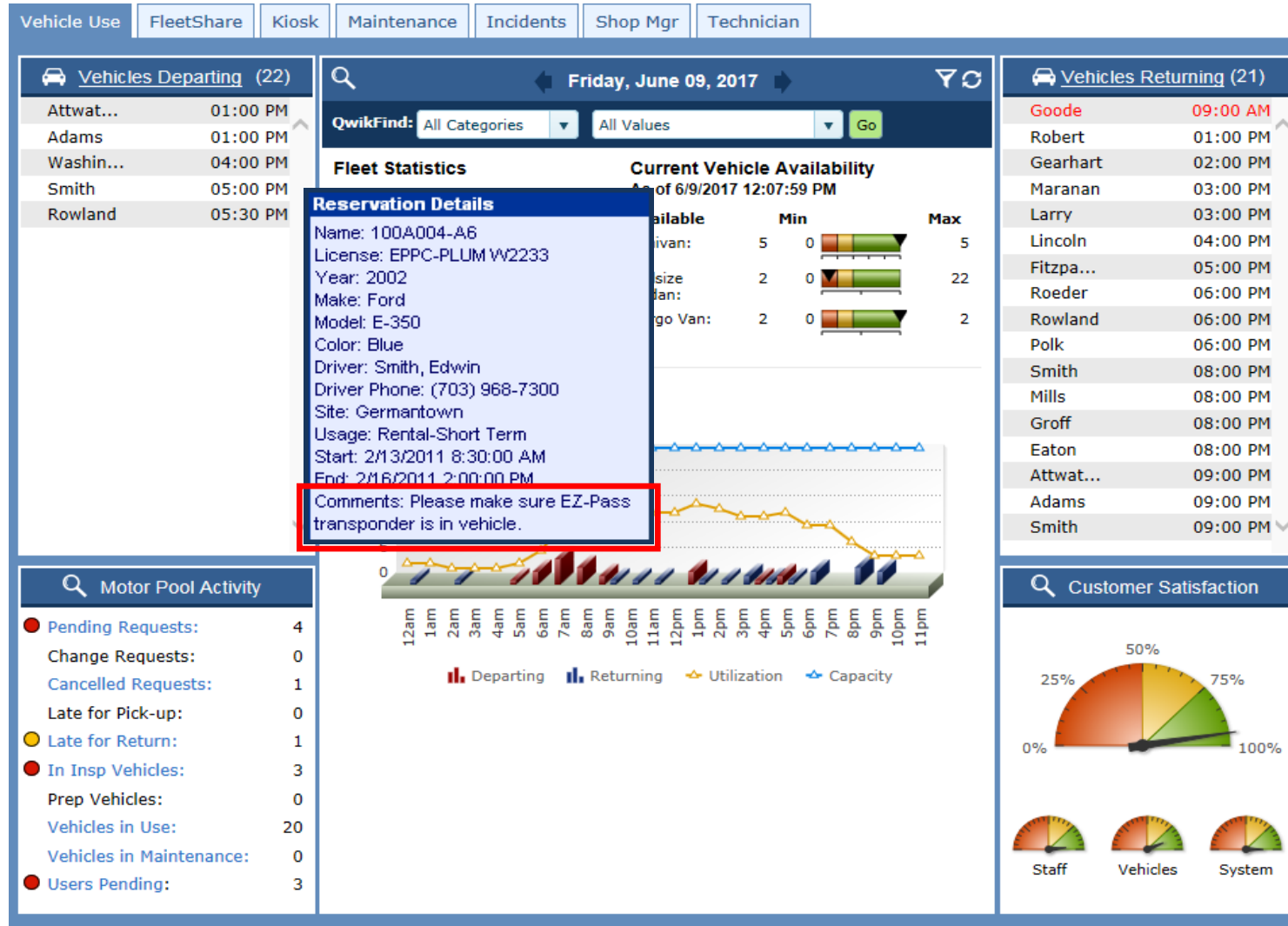
Motor Pool Dashboard



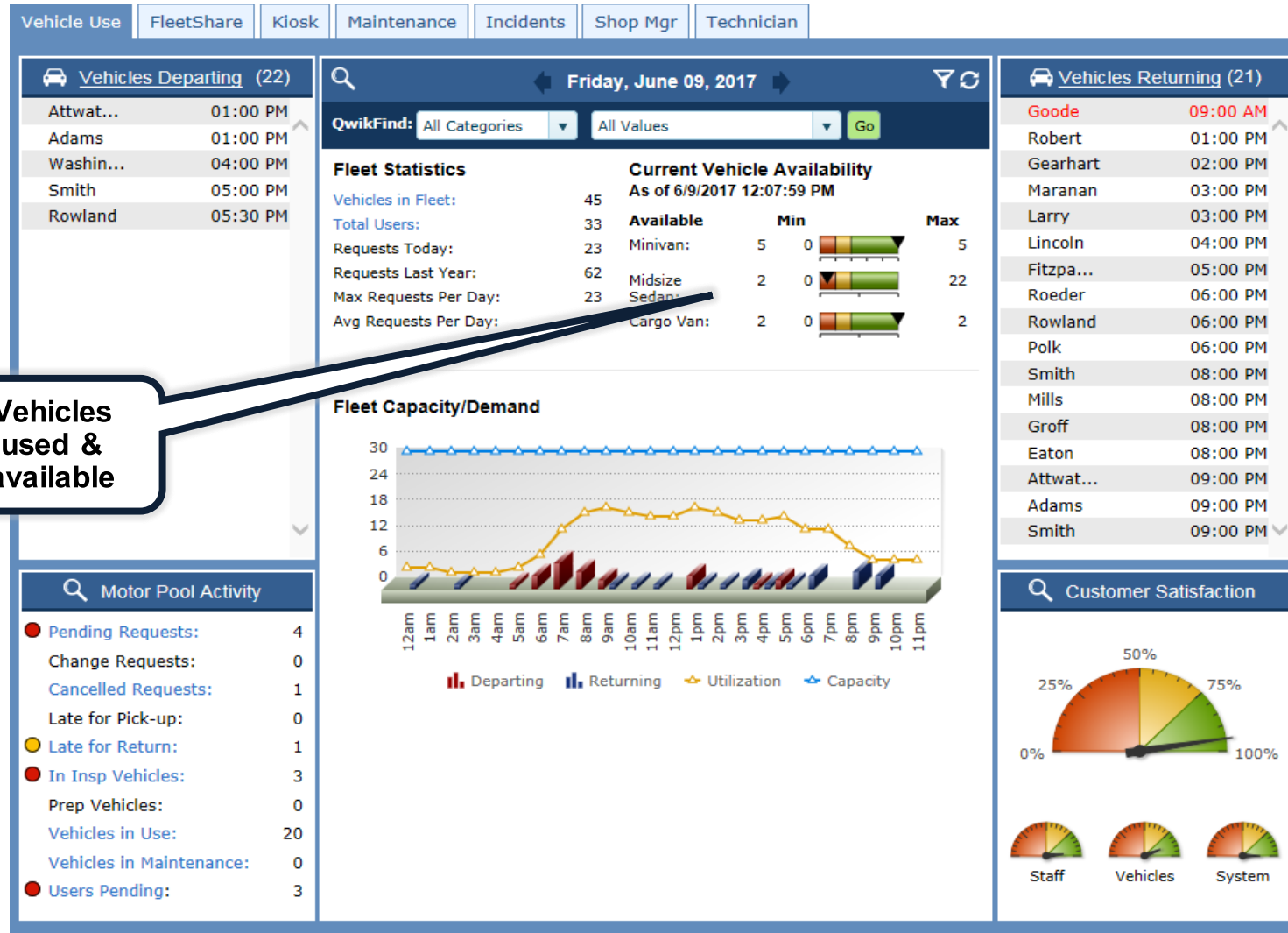
Vehicles Departing

Vehicles Returning

Motor Pool Dashboard

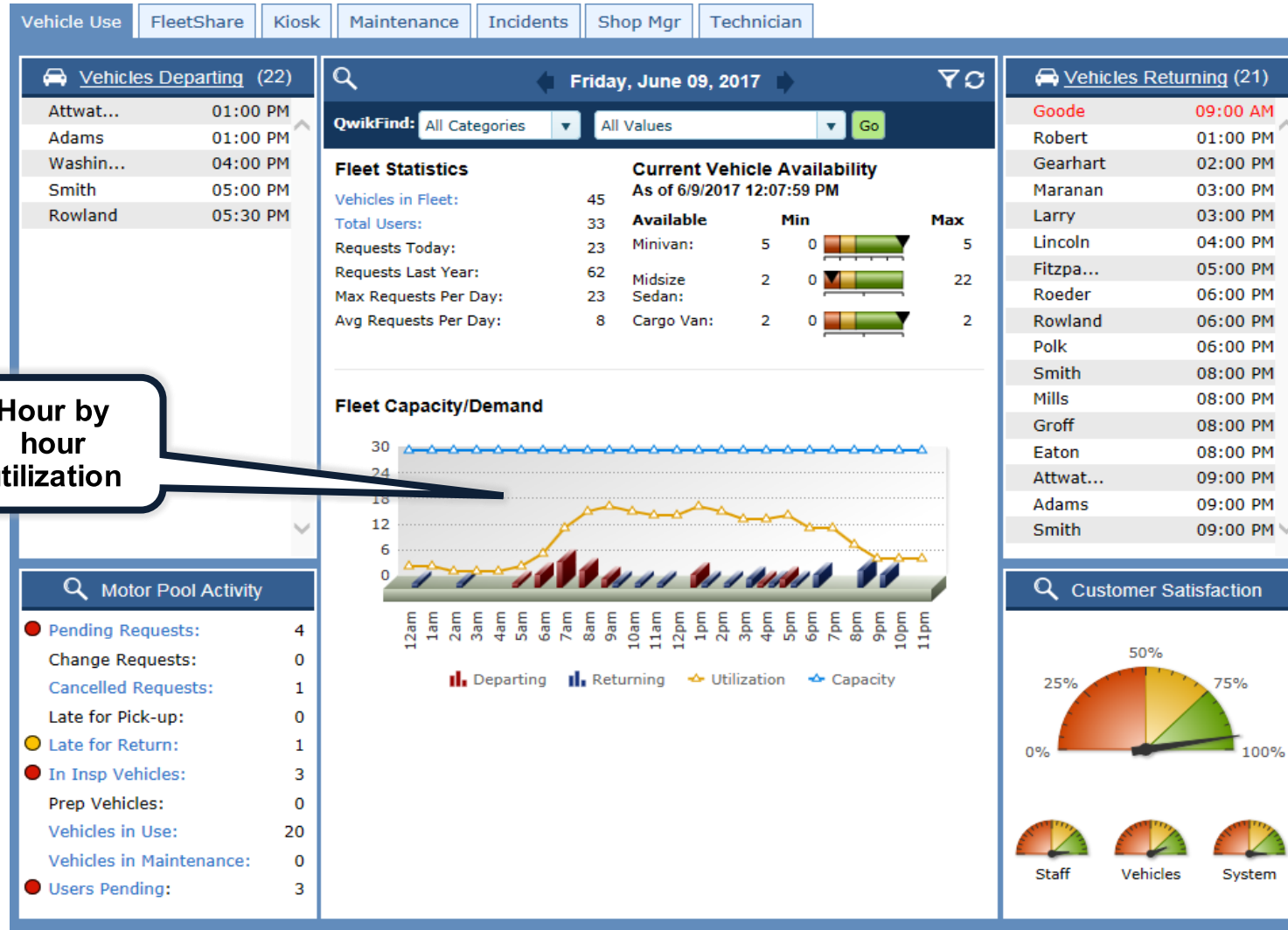


Motor Pool Dashboard

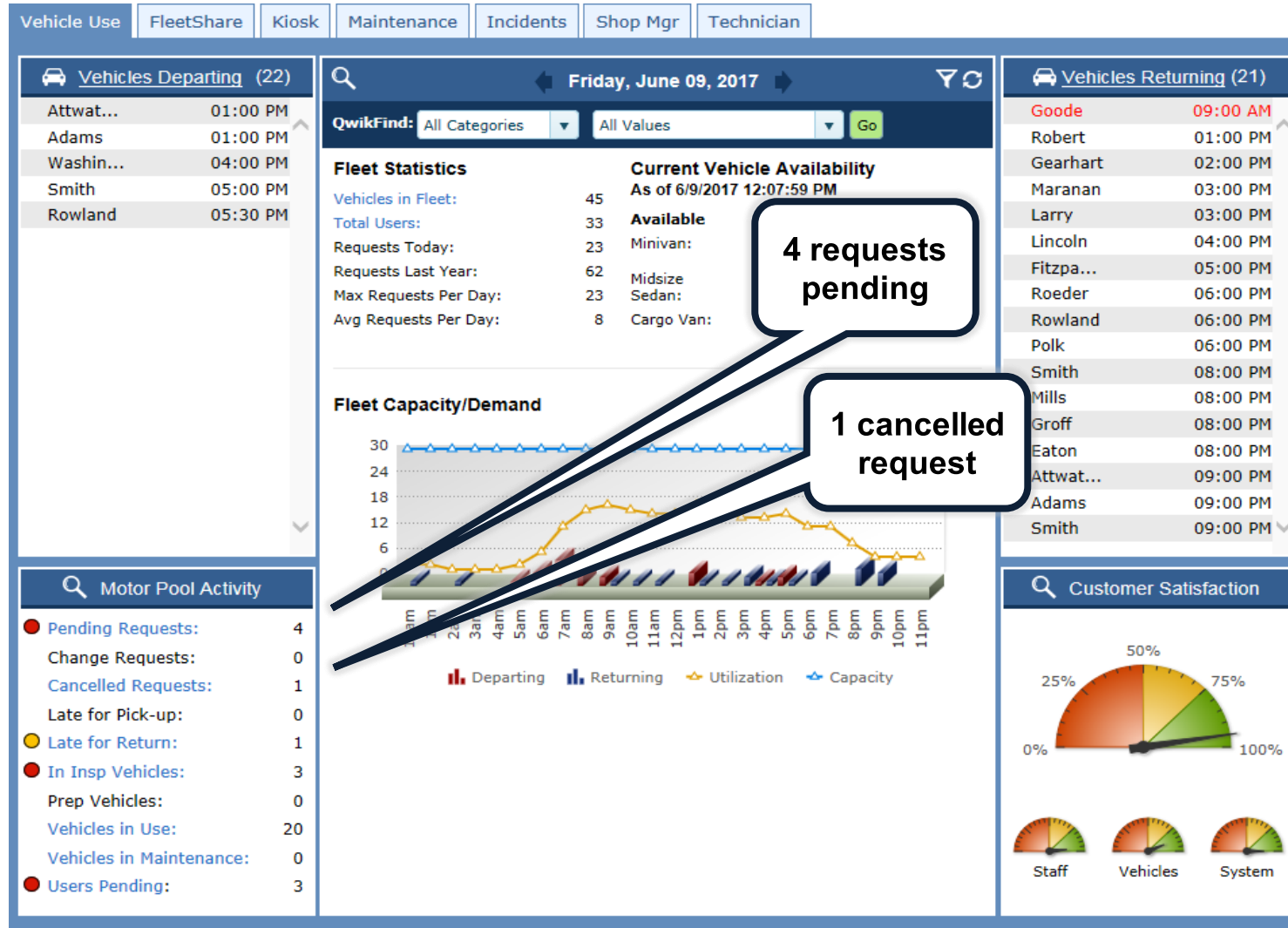


Vehicles used & available

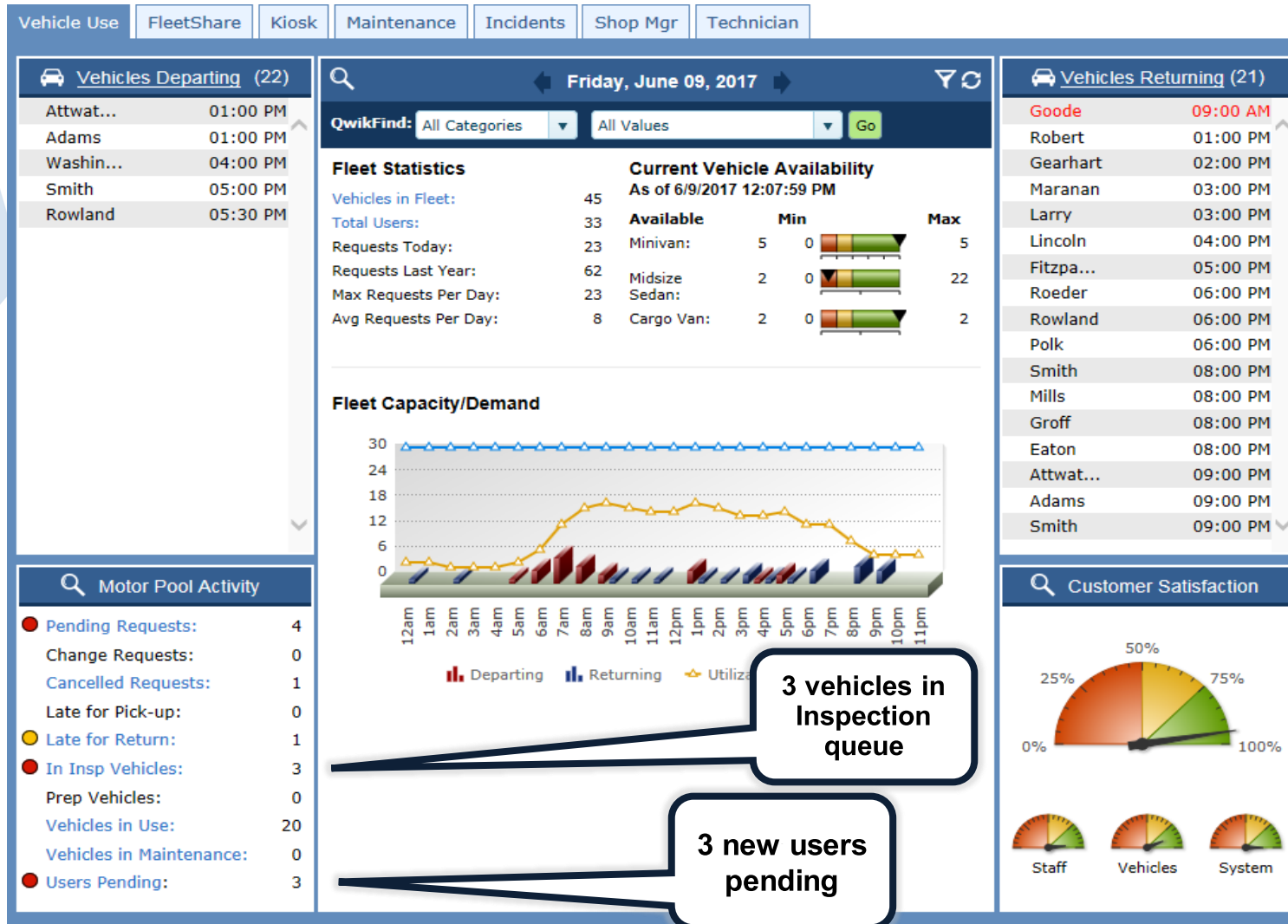
Motor Pool Dashboard



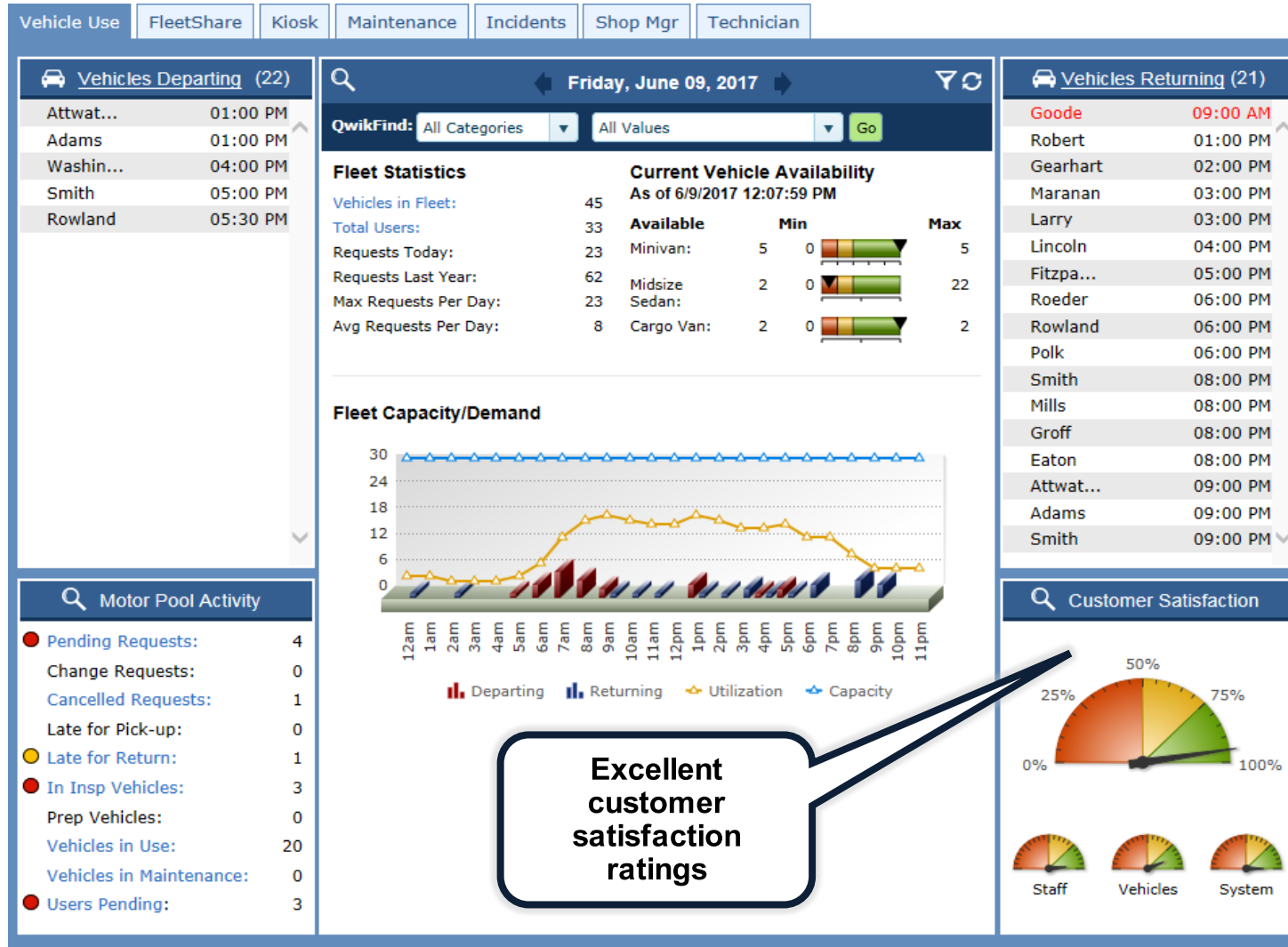
Motor Pool Dashboard



Motor Pool Dashboard



Motor Pool Dashboard



Assigning Vehicles

Vehicle Use | FleetShare | Kiosk | Maintenance | Incidents | Shop Mgr | Technician

Vehicles Departing (22)

Attwat...	01:00 PM
Adams	01:00 PM
Washin...	04:00 PM
Smith	05:00 PM
Rowland	05:30 PM

Friday, June 09, 2017

Vehicles Returning (21)

09:00 AM
01:00 PM
02:00 PM
03:00 PM
03:00 PM
04:00 PM
05:00 PM
06:00 PM
06:00 PM
06:00 PM
08:00 PM
08:00 PM
08:00 PM
08:00 PM
08:00 PM
09:00 PM
09:00 PM
09:00 PM

Motor Pool Activity

- Pending Requests: 4
- Change Requests: 0
- Cancelled Requests: 1
- Late for Pick-up: 0
- Late for Return: 1
- In Insp Vehicles: 3
- Prep Vehicles: 0
- Vehicles in Use: 20
- Vehicles in Maintenance: 0
- Users Pending: 3

Fleet Capacity

Customer Satisfaction

Staff Vehicles System

Reservations - Assignment

* = Saved as a default

*Pick-up Between: *and
 *Return Between: *and
 *Driver Username:
 *Driver Last Name:
 *Requestor Username:
 *Requestor Last Name:
 *Department:

*Asset Name:
 *Asset Type:
 2-pax cart cargo bed
 4-pax cart
 Cargo Van
 *Status:
 Approved
 Cancelled
 Change Request

*Usage Type:
 Daily Rental
 Maintenance
 External Rental
 *Site:
 Chambersburg
 Germantown

Clear Defaults Save Defaults Remove Filters Filter

Req # or Conf #: View *Records Per Page: 75

4 Reservations match the current criteria. Page 1 of 1

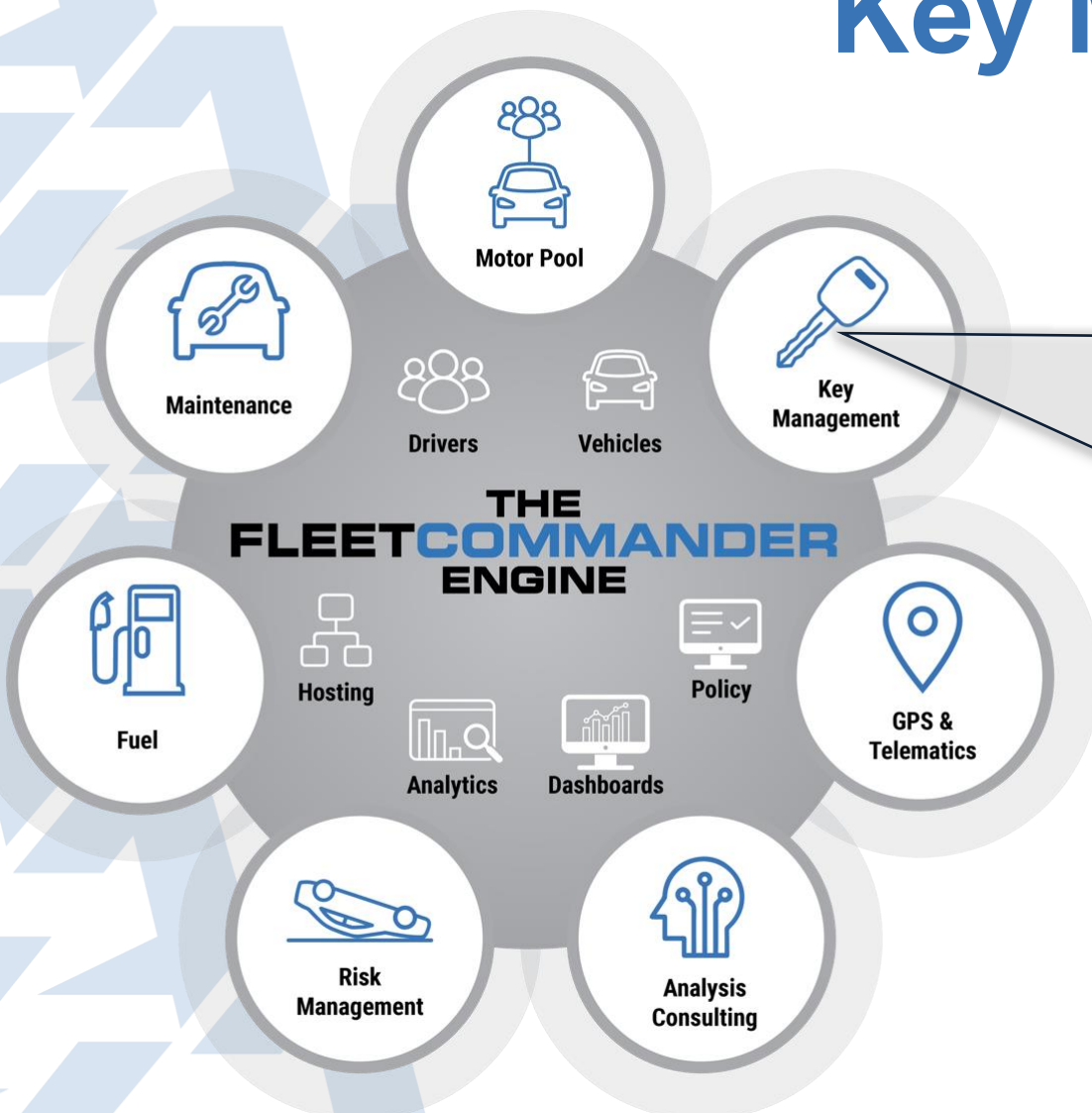
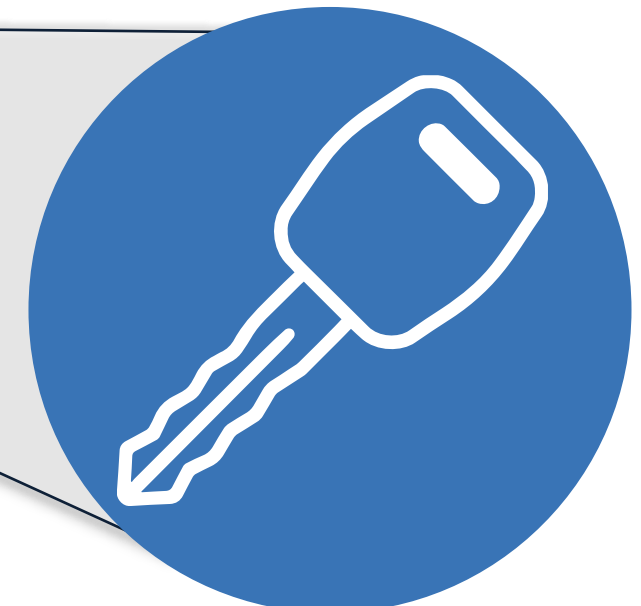
Status	Information	Req/Conf #	Requestor Information	Driver Information	Vehicle Information
Pending	08:00 AM 06:00 PM rs	R000036 Request ID	Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com	Username: iwade Wade, Ian 408-213-9555 esmith@agilefleet.com	Vehicle: 809317 (Chevy) Site: Chantilly Location: Front Lot Type: Midsize Sedan
Pending	08:00 AM 06:00 PM	R000038 Request ID	Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com	Username: iwade Wade, Ian 408-213-9555 esmith@agilefleet.com	Requested Site: Chantilly Requested Location: (blank) Requested Type: Midsize Sedan
Pending	06/04/2017 6:18:43 pm (Daily Rental)	R000045 Request ID	Username: dsmith Smith, Deborah 703-555-1212 esmith@agilefleet.com	Username: dsmith Smith, Deborah 703-555-1212 esmith@agilefleet.com	Requested Site: Chantilly Requested Location: (blank) Requested Type: Midsize Sedan
Pending	06/05/2017 9:29:19 pm (Daily Rental)	R000069 Request ID	Username: progovoy Rogovoy, Phelps 408-213-9555 progovoy@agilefleet.com	Username: esmith Smith, Edwin 408-213-9555 esmith@agilefleet.com	Requested Site: Chantilly Requested Location: (blank) Requested Type: Any

Page 1 of 1

04. Key Management

Key Management

Key Management



Key Management

BENEFITS

- 24 x 7 secure, easy-to-use dispatch
- No staff required
- Accountability – all keys are tracked
- Optimizes use of vehicles... you'll need fewer vehicles
- Last-minute requests via “Grab-n-Go”
- Configurable user interfaces
- Integration with card readers to make the process even faster

Key Management



Our standard dispatching dashboard is a great help at staffed locations!



Automated, self-service kiosks secure keys and provide 24 x 7 unattended access



Key Management

How it Works:

1. Make & Approve Reservation



- Driver-initiated reservations
- Administrator-initiated reservations
- Last minute, Grab-n-Go reservations

2. Pickup & Return Keys



Key Box

Kiosk

Key Management

Many form factors available – secure, indoors and out!



Key Management

Monroe | Fleet and Transportation

Complete the form below and click "Check In" to complete this reservation.

Reservation Information

Confirmation Number: 100048 Driver: Smith, Edwin (esmith)
Schedule: 06/05/2017 10:54 AM - 06/06/2017 10:00 AM
Current Time: 06/05/2017 11:02 AM

Vehicle Information

Vehicle Name: 809016 License Number: **DHR 0102** Mileage Out: 1023
Parking Space: Fuel In: E | - - - - IF Mileage In:
Description: 2016, Silver, Chevy, Impala
Vehicle Condition: (blank)

Additional Information

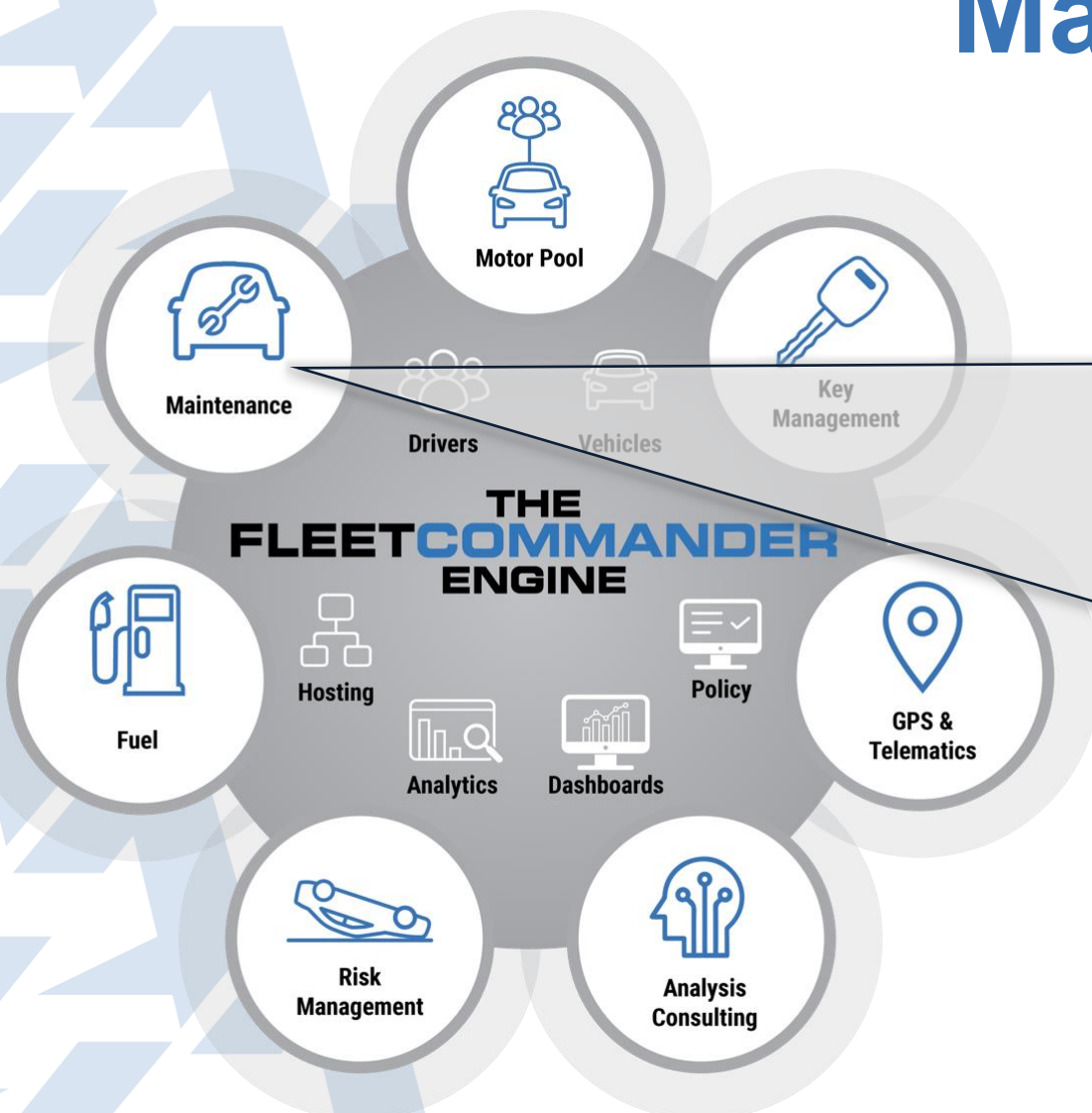
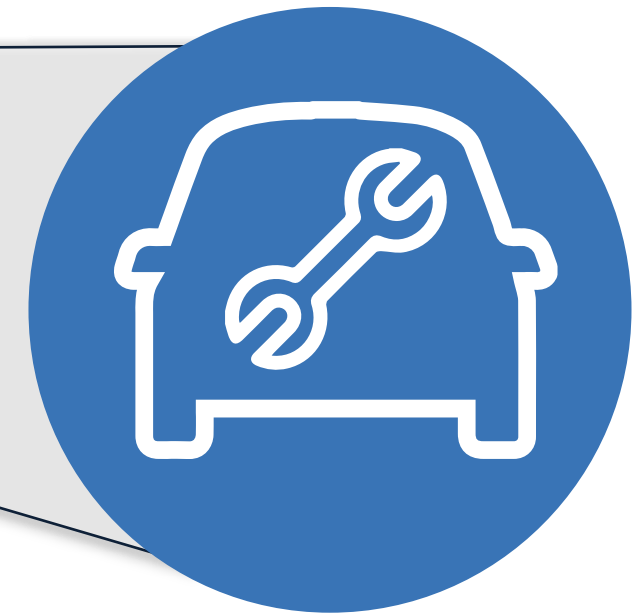
Comments:

Home Check In

05. Maintenance

Maintenance

Maintenance



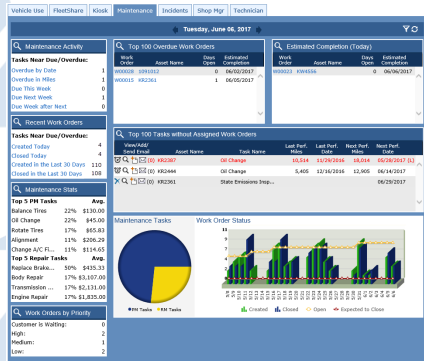
Maintenance

BENEFITS

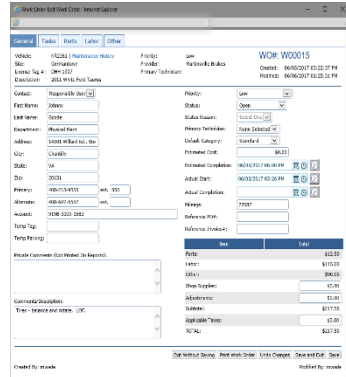
- Monitor, organize, and manage maintenance activities
- Track maintenance and operating costs
- Track technician direct and indirect time
- Improve efficiency
- Reduce asset downtime
- Extend useful life of assets

Maintenance

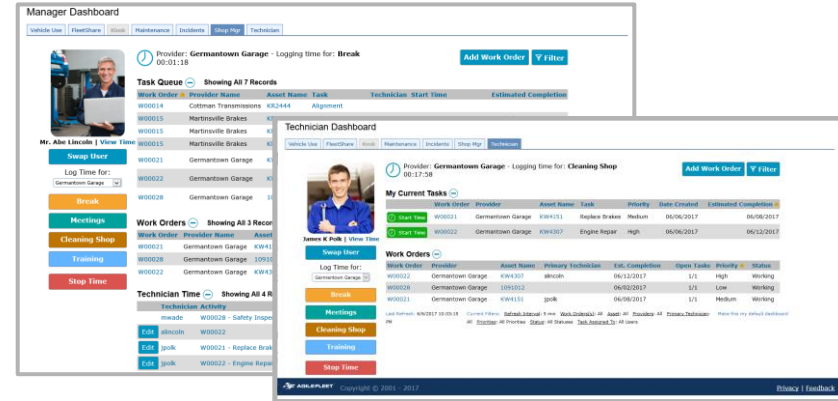
Core components of the maintenance function:



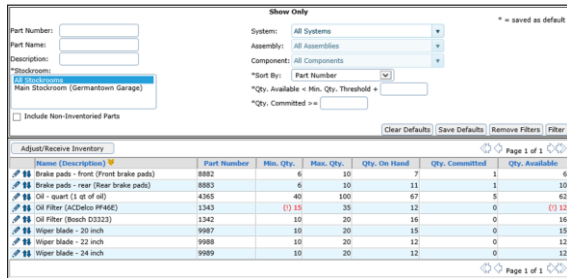
Maintenance Dashboard



Work Order Management



Shop Manager & Technician Dashboards



Parts Management

Maintenance Cost Summary by Cost Type

Primary Phone: 800-555-1212
Secondary Phone: 800-555-1313
Fax: 800-555-2323

State University
5422 Amberwood Lane
Springfield, OH 43041

Vehicle Name	Description	Parts	Labor	Other	Shop Supplies	Adjustments	Applicable Taxes	Total Costs	Months in Fleet	Odometer
Avalon 007	2003 Blue Green Toyota Avalon	\$1,016.35	\$597.90	\$481.11	\$11.98	\$3.49	\$18.34	\$2,129.17	40	9,982
E20-Accord	2005 Blue Honda Accord	\$85.00	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$92.50	66	14,780
Totals:		\$1,101.35	\$597.90	\$488.61	\$11.98	\$3.49	\$18.34	\$2,221.67		

Reports & Interfaces

Main Dashboard

Vehicle Use
FleetShare
Kiosk
Maintenance
Incidents
Shop Mgr
Technician

← Tuesday, June 06, 2017 →
🔍 ↻

Maintenance Activity

Tasks Near Due/Overdue:

Overdue by Date: 1

Overdue in Miles: 1

Due This Week: 0

Due Next Week: 1

Due Week after Next: 0

Recent Work Orders

Tasks Near Due/Overdue:

Created Today: 4

Closed Today: 4

Created in the Last 30 Days: 110

Closed in the Last 30 Days: 108

Maintenance Stats

Top 5 PM Tasks **Avg.**

Balance Tires 22% \$130.00

Oil Change 22% \$45.00

Rotate Tires 17% \$65.83

Alignment 11% \$206.29

Change A/C Fi... 11% \$114.65

Top 5 Repair Tasks **Avg.**

Replace Brake... 50% \$435.33

Body Repair 17% \$3,107.00

Transmission ... 17% \$2,131.00

Engine Repair 17% \$1,835.00

Work Orders by Priority

Customer is Waiting: 0

High: 2

Medium: 1

Low: 2

Top 100 Overdue Work Orders

Work Order	Asset Name	Days Open	Estimated Completion
W00028	1091012	0	06/02/2017
W00015	KR2361	1	06/05/2017

Top 100 Tasks without Assigned Work Orders

View/Add/ Send Email	Asset Name	Task Name	Last Perf. Miles	Last Perf. Date	Next Perf. Miles	Next Perf. Date
🔍 + 📧 (0)	KR2387	Oil Change	10,514	11/29/2016	18,014	05/28/2017 (L)
🔍 + 📧 (0)	KR2444	Oil Change	5,405	12/16/2016	12,905	06/14/2017
🔍 + 📧 (0)	KR2361	State Emissions Insp...				06/29/2017

Estimated Completion (Today)

Work Order	Asset Name	Days Open	Estimated Completion
W00023	KW4556	0	06/06/2017

Maintenance Tasks

● PM Tasks ● RM Tasks

Work Order Status

■ Created ■ Closed ◆ Open ◆ Expected to Close

06.

GPS and Telematics

GPS and Telematics

GPS & Telematics



GPS and Telematics

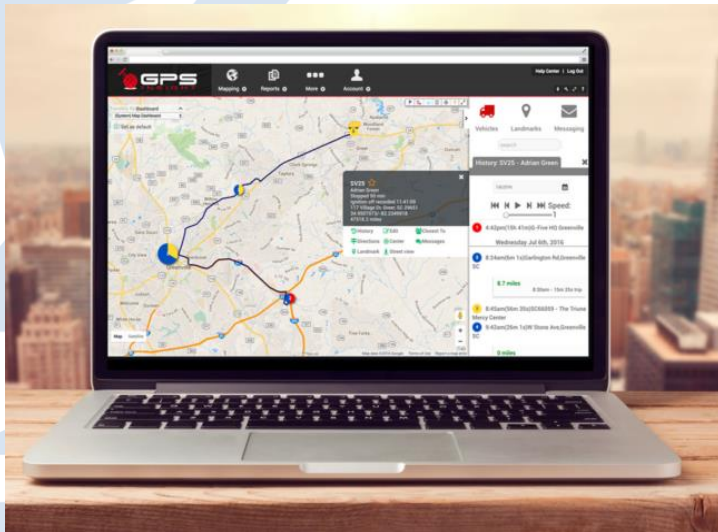
BENEFITS

- Provides odometer and trip information directly in to FleetCommander without introducing human error
- Ability to view location of vehicle at any time
- Ability to see breadcrumb detail of where the vehicle went
- Automated alerts if driver enters or leaves defined areas
- Track driver behavior including excessive speeding, acceleration, and idle time
- Gives granular visibility into the use of the vehicle

GPS and Telematics

Real-time integration provides the required trip data

Odometer data is shared within 18 seconds of turning the ignition off



Motor Pool Administration Home Logout

Complete the form below and click "Check In" to complete this reservation.

Reservation Information
Confirmation Number: 100468 Drivers: Maranan, Jay (jmaranan)
Schedule: 11/08/2016 11:38 AM - 11/08/2016 05:00 PM
Current Time: 11/08/2016 11:40 AM

Vehicle Information
License Number: **BCG9477**

Mileage Out: 25908
Mileage In: 26049

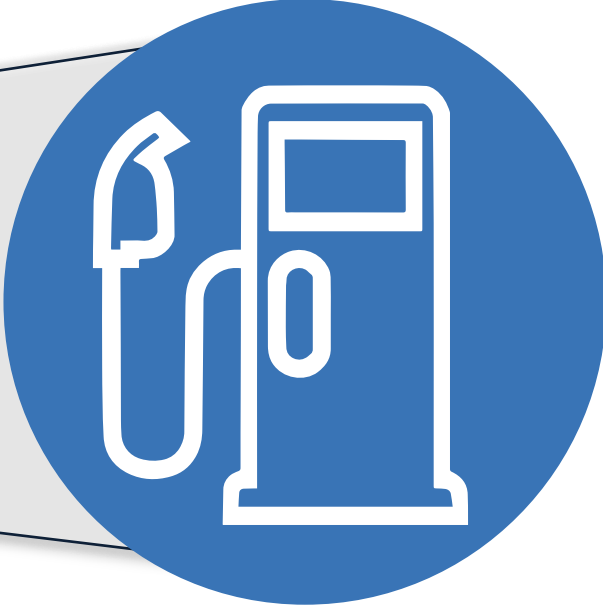
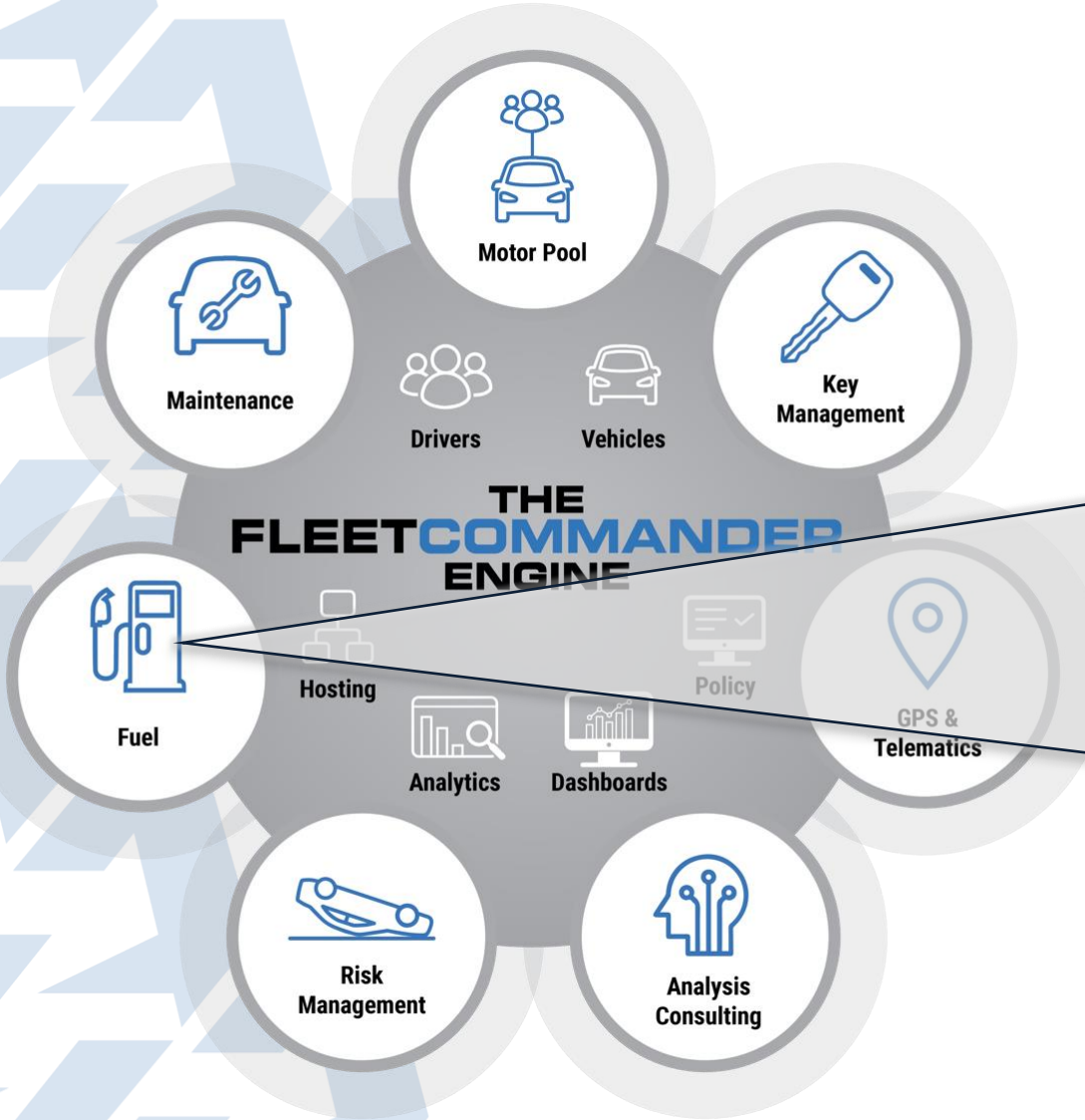
Purpose of Trip: None selected
Driver at least 18 years old?: None selected

Home Check In

07. Fuel

Fuel

Fuel



Fuel

BENEFITS

- Associate fuel transaction records with vehicle
- Track fuel expenses
- Run reports on fuel data
- Congregate different fuel vendor transactions into one repository
- Facilitate valuable calculations such as cost/mile for each vehicle

Fuel

IMPORT ▶ **FUEL TRANSACTION FILE**

Please select the fuel system for import:

FuelMaster (AIM 2) ▼

Select a fuel file to import, or enter data manually below: [Browse...](#)

Do not import mileage values from the fuel file

[Import](#)

Organize New folder

Name	Date modified	Type	Size
Daily300.20191124	11/25/2019 10:52 AM	20160914 File	37 KB
Daily300.20191125	11/25/2019 10:53 AM	20160915 File	43 KB
Daily300.20191126	11/25/2019 11:01 AM	20160916 File	75 KB

File name: Daily300.20160916 All Files (*.*)

[Open](#) [Cancel](#)



Fuel

Profile Spec Maintenance Service Mileage Usage Images (0) Disposal **Fuel** Telematics FAST/CARS

[Back to Manage Vehicles](#)

Vehicle Information

Vehicle: **830II, 2V4RW3D12AR198302, 30456H**
(name, vin, license)

Description: **(2011 Red Ford Explorer)**
(year color make model)

[Add A New Fuel Entry](#)

Show records per page [Refresh](#) Page 1 of 1

	Transaction Date 🌟	Odom	Quantity	Unit Price	Total	Transaction Total	Fuel Vendor	Product
	10/5/2016 8:06:44 AM	55010	20.90	\$2.08	\$43.47	(n/a)		Unleaded
	10/4/2016 8:30:04 AM	55007	25.00	\$2.08	\$52.00	(n/a)		Unleaded
	10/3/2016 11:13:04 AM	55006	22.90	\$2.08	\$47.63	(n/a)		Unleaded
	10/2/2016 11:46:15 AM	55004	11.70	\$2.08	\$24.34	(n/a)		Unleaded
	10/1/2016 8:43:40 AM	55002	3.40	\$2.08	\$7.07	(n/a)		Unleaded
	9/30/2016 12:00:00 PM		8.00	\$2.14	\$17.12	(n/a)		
	9/28/2016 9:00:00 PM		7.00	\$2.25	\$15.75	(n/a)		
	9/28/2016		6.00	\$2.50	\$15.00	(n/a)		
	9/27/2016 2:00:00 AM		5.00	\$2.00	\$10.00	(n/a)	WENTAW BP	
	9/26/2016		6.00	\$2.25	\$13.50	(n/a)		
	9/23/2016		2.00	\$2.00	\$4.00	(n/a)		
	9/22/2016 2:00:00 PM		14.00	\$2.00	\$28.00	(n/a)	VIKING FOOD	FU
	10/1/2014 9:59:00 AM	10001	15.00	\$3.36	\$50.35	\$50.35	UNBRANDED	MI
	10/28/2013	10000	12.00	\$2.60	\$31.20	(n/a)	Minit Mart #83	FU

Page 1 of 1

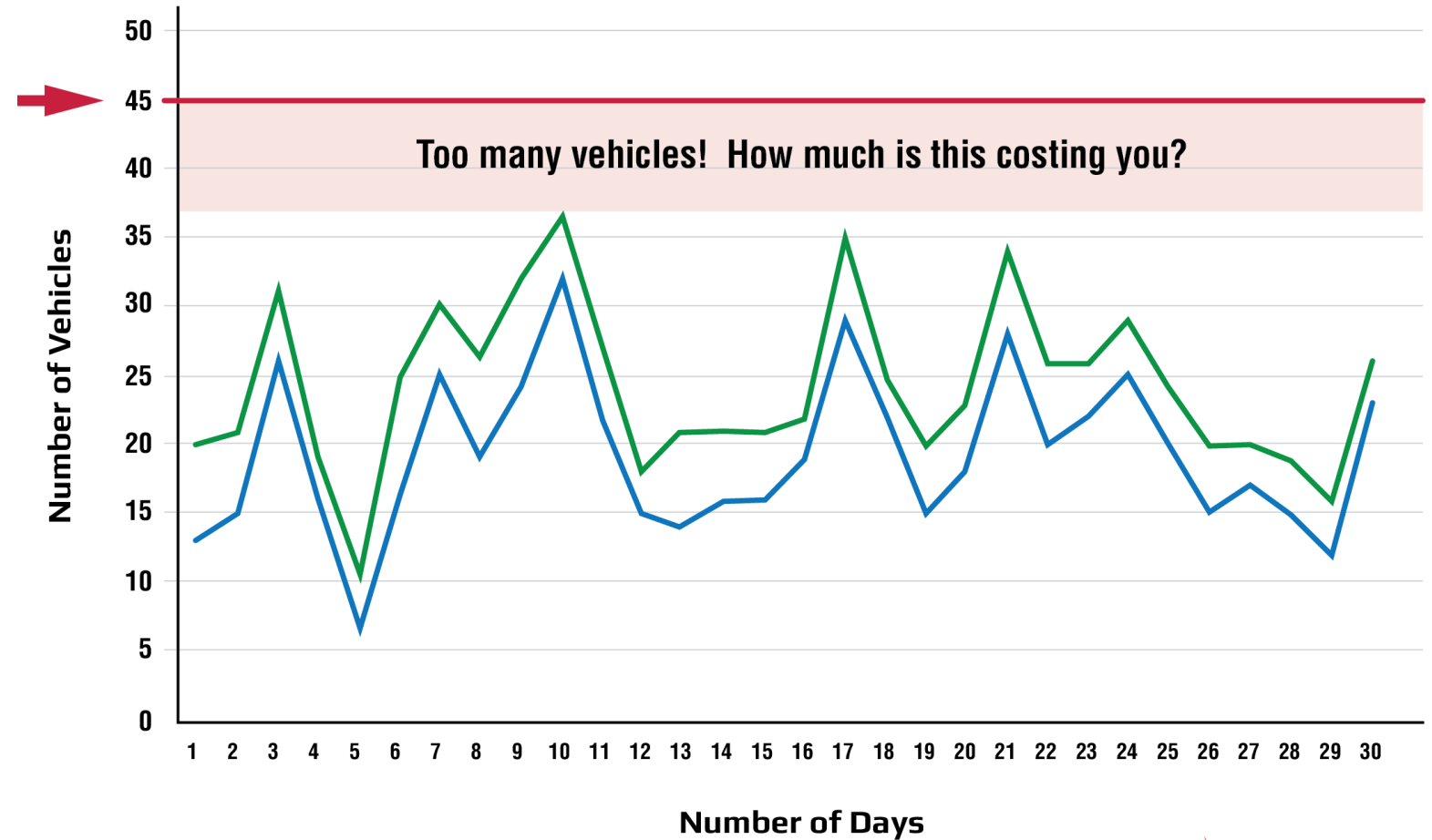
08.

Reports and Analytics

Reports

Vehicle Demand Vs. Capacity

No duplicate data entry is required to easily view fleet utilization. Identify unneeded vehicles and right-size your fleet.



Reports

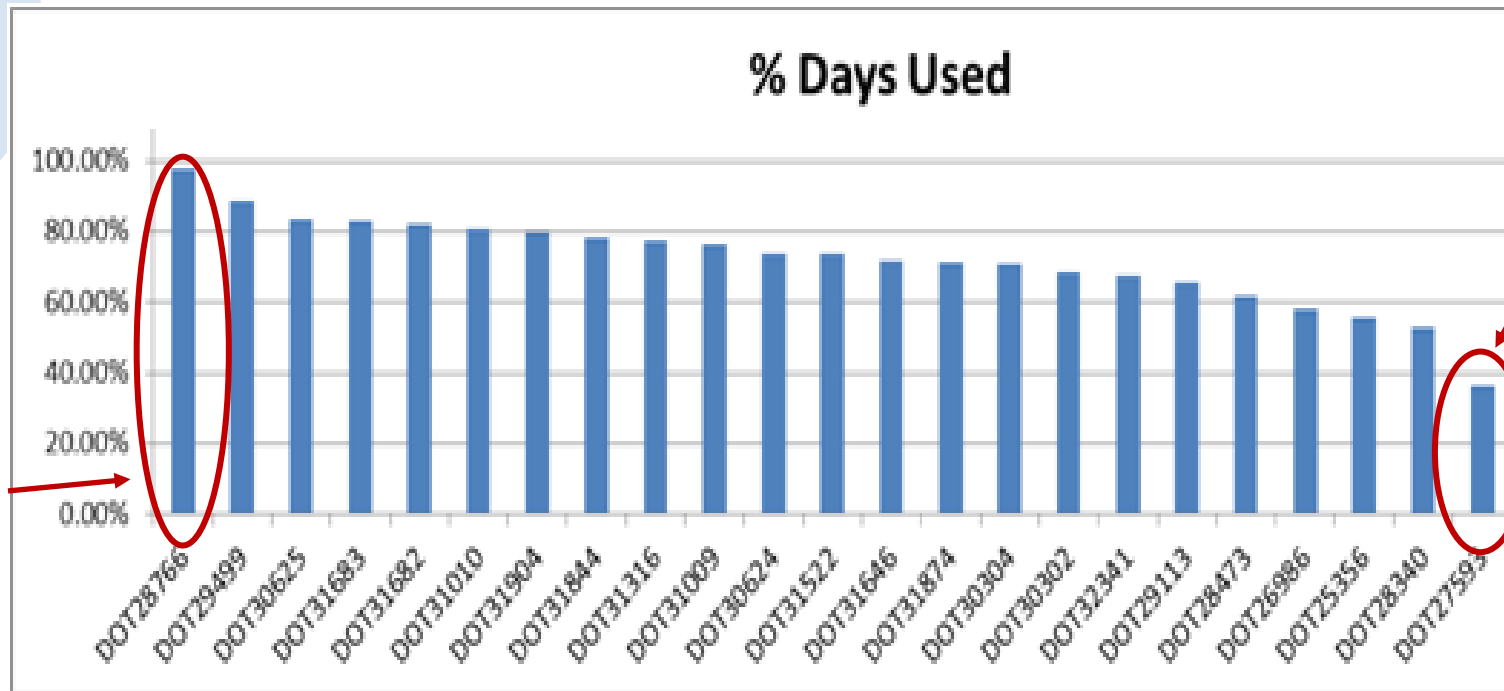
Data is automatically collected during the self-service motor pool.

60+ reports & dashboards help present the data in an easy-to-understand format.

FLEETCOMMANDER										Mr. Edwin Smith Log Out
MANAGE	REPORTS	TOOLS	CONFIGURE	Home :: Help :: About						
Utilization by Asset Report										
Day of Month	19	20	21	22	23	24	25	26		
	T	W	R	F	S	S	M	T	Average	
Hybrid	100	100	100	67	67	67	100	100	87.5	
Subcompact	64	50	36	43	43	43	57	64	50	
Midsize/Standard	67	68	64	64	57	55	67	68	63.73	
7 person Mini Van	59	59	59	54	51	51	49	51	53.96	
8 Person Pass Van	22	28	39	39	33	28	22	22	29.17	
12 Person Pass Van	30	40	10	70	60	10	20	30	33.75	
Pickup Truck	63	63	63	63	63	63	67	67	63.54	
SUV	100	100	100	100	100	100	100	100	100	
Average	59	59	56	58	54	50	56	58	56.22	

Reports

See utilization by specific vehicle.



This vehicle is used nearly 100% of the time!

This vehicle is used less than 40% of the time!

Reports

60+ customizable fleet reports

Dozens of standard reports can be customized to meet the needs of your organization.

Fleet Usage & Vehicle Status Reports

Fleet Summary & Vehicle Usage Reports
Motor Pool & Asset Utilization Reports
Aging By Miles & Time Reports

Asset & Risk Reports

Asset Summary & Detail Reports
Accident Summary Report
Accident Detail Report

Risk & Accident Management Reports

Incident Summary & Details Reports
Loss Run Report

Maintenance, Parts & Fuel Reports

Maintenance Costs, Tasks & Schedules
Work Order Billing & Parts Reports
Fuel Summary & Details Reports
Mileage-Fuel Cost Report

User Reports

User & Driver Reports
Department Summary Report
Human Resources Report

Reservation Reports

Reservations & Usage Reports
Billing Reports
Missing Mileage Report
Late Return & Cancellation Reports

Return on Investment

Where can you save? (e.g., passenger vehicle)

- Lease or depreciation costs
- Maintenance
- Parking space
- Insurance
- Tags, registration & related costs
- Administrative time
- Generating reports
- Responding to audits

Return on Investment

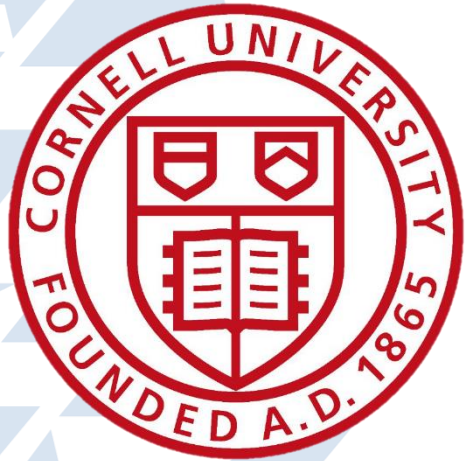
Over 5 years, this client* saves more than \$500K and ROI of 330%!

Source of Savings	Year 1	Year 2	Year 3	Year 4	Year 5
Savings from Assigned Vehicles:	\$81,675	\$91,575	\$124,575	\$108,075	\$102,300
Savings from Shared Vehicles:	\$22,275	\$24,975	\$33,975	\$29,475	\$27,900
Savings from Labor:	\$6,365	\$13,437	\$20,509	\$21,923	\$21,923
Total Annual Savings:	\$110,315	\$129,987	\$179,059	\$159,473	\$152,123
Cumulative Total Savings:	\$110,315	\$240,302	\$419,360	\$578,834	\$730,957
Cumulative Estimated Fleet System Cost:	\$55,823	\$81,574	\$109,128	\$138,611	\$170,158
Total Net Savings:	\$54,492	\$158,728	\$310,232	\$440,223	\$560,799
	Year 1	Year 2	Year 3	Year 4	Year 5
Total Net Savings:	\$54,492	\$158,728	\$310,232	\$440,223	\$560,799
Cumulative Estimated Fleet System Cost:	\$55,823	\$81,574	\$109,128	\$138,611	\$170,158
Return On Investment	98%	195%	284%	318%	330%

**Based on actual customer.*

09. Case Studies

Success Stories



- 3,500 users
- 2 motor pool locations
- Eliminated paper processes
- Reduced from 220 vehicles to ~150
- Saves \$250K/year



- 2,000 users
- 400+ requests for vehicles/day
- Eliminated 8% of fleet
- Saved \$800k over 5 yrs.
- Cut personal vehicle expenses by 50%
- Now has data to make decisions



- Manages 30 sites from one central location
- 6,000+ users, 110 vehicle requests/day
- Eliminated 30% of assigned vehicles
- Made composition changes based on usage data
- Cut personal vehicle expenses significantly



About Agile Fleet

Our Core Values



Strong Partnerships

Building and maintaining strong partnerships is the foundation of our success.

Initiative

We take responsibility for our roles. We're proactive and we think outside the box.

Approachability

We are friendly, unpretentious, and welcoming.

Integrity

We are trustworthy, fair, and ethical, and we expect the same from our colleagues, clients, and partners.

Flexibility

We are Agile. We happily adapt to changing priorities and conditions to achieve success.

How We Succeed Together



THE AGILE FLEET WAY™



DISCOVERY

Learn about your fleet, challenges, goals, and culture

- Open discussion
- Review of fleet challenges, reports and audits, mandates, timelines, constraints, decision-making process, etc.
- Demo of solution

1 - 2 Weeks



FITNESS

Mutual determination that we are a good "fit" for each other

- Identify functional and technical needs
- Check our references
- Analyze ROI
- Share Core Values
- Meet our president

2 - 4 Weeks



PARTNERSHIP

Work together to formalize the relationship

- Comprehensive Investment Summary
- 5-year fixed-fee budget
- IT/security review, as needed
- Select procurement vehicle (e.g., direct purchase, GSA, Sourcewell, etc.)

1 - 2 Weeks



MOBILIZATION

Get it done: It's easy!

- Kick-off meeting
- System setup
- Software in 3-10 weeks
- Hardware in +4 weeks
- Training
- Go-live
- Continue to refine business practices

6 - 14 Weeks



SUCCESS

Succeeding Together

- Industry-leading client support
- Open dialog
- Quantifiable results
- On-going education: webinars, user group, sharing

1 - 20+ Years

AGILE FLEET'S CORE VALUES: STRONG PARTNERSHIPS • INITIATIVE • APPROACHABILITY • INTEGRITY • FLEXIBILITY

Thank You



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- ✓ We offer COVID-19 Fleet Strategy Sessions.
- ✓ Let us give you a custom demo based on your needs.
- ✓ Call or email for more information or client references!

Sales@AgileFleet.com
571-498-7555 x1

Visit us at
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